# **Economy**

#### Goods trade accelerated in Dec-22

In Dec-22, exports growth accelerated, up by 32.5% y/y to a record high US\$ 555.8mn, after a 14.1% y/y growth in previous month. Imports growth also accelerated, up by 31.2% y/y and reached a record high US\$ 1.4bn in December, after growing by 22.2% y/y in November. As a result, the trade deficit, increased by 30.3% y/y to US\$ 822.7mn, after a 27.9% y/y growth in November. Overall, in 2022, trade deficit was up by 34.1% y/y to US\$ 7.9bn, as exports increased by 31.8% y/y to US\$ 5.6bn, while imports were up by 33.2% y/y to US\$ 13.5bn. The wider goods trade deficit was largely offset by tourism revenues and remittances, improving the current account balance in 2022.

#### **Key macro indicators**

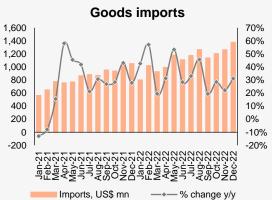
	2020	2021
Real GDP growth (% change)	-6.8%	10.5%
GDP per capita (ppp)	14,849	17,386
GDP per capita (US\$)	4,256	5,023
Population (mn)	3.7	3.7
Inflation (eop)	2.4%	13.9%
Gross reserves (US\$ bn)	3.9	4.3
CAD (% of GDP)	12.5%	10.4%
Fiscal deficit (% of GDP)	9.3%	6.1%
Total public debt (% of GDP)	60.2%	49.7%
Fitch/S&P/Moody's*	BB	/BB/Ba2

Source: Official data, Rating agencies, Galt & Taggart

<sup>\*</sup>Latest sovereign credit ratings



Source: Geostat



Source: Geostat



# Money market

### **Ministry of Finance T-Bills:**

2-year GEL 40.0mn (US\$ 14.8mn) Benchmark bonds were sold at the auction held at NBG on January 10, 2023. Total demand was c.1.8x higher and the weighted average yield was fixed at 8.834%, down by 0.174ppts from previous auction held in Dec-22.

6-month GEL 20.0mn (US\$ 7.4mn) T-Bills were sold at the auction held at NBG on January 10, 2023. Total demand was 2.3x higher and the weighted average yield was fixed at 9.590%, down by 0.251ppts from previous auction held in Dec-22.

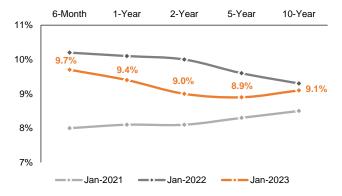
The nearest treasury security auction is scheduled for January 17, 2023, where GEL 20.0mn nominal value 1-year T-Bills will be sold.

#### T-bills / T-notes in 2023

			-
Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*
6-month	20	220	120
1-year	0	240	295
2-year	43	440	1,117
5-year	0	1,080	3,500
10-year	0	720	1,496
Total	63	2,700	6,528

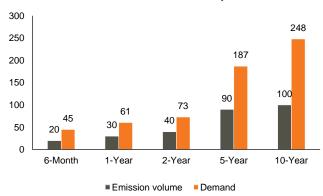
Source: MoF As of November 2022

### T-bills / T-notes, yield curve



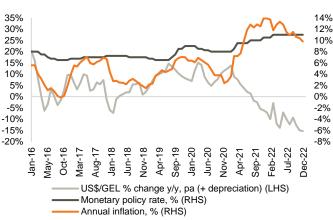
Source: NBG

#### Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



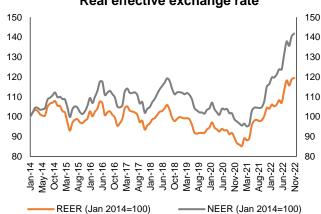
Source: NBG

#### Monetary policy rate, inflation and FX rate



Source: NBG

#### Nominal effective exchange rate and Real effective exchange rate



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate



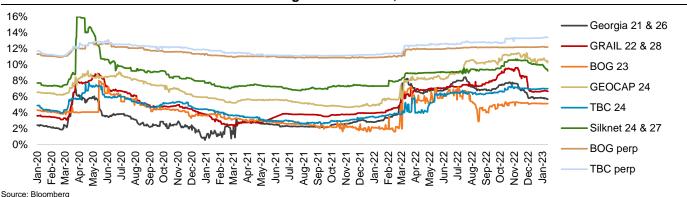
# Fixed income

**Corporate Eurobonds**: Georgia Capital Eurobonds (GEOCAP) were trading at 95.46 (+0.28% w/w), yielding 10.43%.

Georgian Railway Eurobonds (GRAIL) traded at 88.16 (+0.57% w/w), yielding 6.64%.

**Georgian Sovereign Eurobonds** (GEORG) closed at 91.41 (+0.30% w/w) at 5.67% yield to maturity.

#### Georgian Eurobonds, YTM



Georgian Eurobonds performance

Issuer	Currency	Amount, mn	Coupon	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield, %	Z-spread, bps
GEORG 04/26	USD	500	2.750%	Apr-26	BB/BB/Ba2	91.41	5.67	201.94
GRAIL 06/28	USD	500	4.000%	Jun-28	BB-/BB-/-	88.16	6.64	331.75
GEBGG 07/23	USD	350	6.000%	Jul-23	BB-/-/Ba2	n/a	n/a	31.02
GEBGG 11 1/8 PERP	USD	100	11.125%	n/a	B-/-/-	99.51	12.20	690.22
GEOCAP 03/24	USD	300	6.125%	Mar-24	-/B+/B1	95.46	10.43	569.74
SILKNET 01/27	USD	300	8.375%	Jan-27	B+/-/B1	97.23	9.21	567.95
TBC 06/24	USD	300	5.750%	Jun-24	BB-/-/Ba2	98.33	7.00	240.53
TBC PERP	USD	125	10.775%	n/a	B-/-/-	93.05	13.41	1,111.82

#### Georgian local bonds performance GLC 5.75% Jul-23 USD 12 -/-/-/-99.90 5.88 n/a -/-/-/-GLC **EUR** 4.75% Jul-23 99.99 4.75 3 n/a Lisi Lake Development USD Dec-23 -/-/-99.49 12 6.50% 6.75 n/a Lisi Lake Development USD 10 8.50% Dec-24 -/-/-/n/a n/a -/-/-/-IG Development USD 15 6.75% Jan-24 97.35 8.90 n/a IG Development USD 15 99.77 8.50% Jul-24 -/-/-/-8.65 n/a Georgia Real Estate USD 35 8.50% Oct-24 -/-/-/-99.73 8.65 n/a Geo. Beer Company **GEL** 25 15.50% Dec-23 -/-/n/a n/a n/a **Evex Hospitals GEL** 50 13.60% -/-/-/-Nov-24 n/a n/a n/a Nikora Trade GEL 35 13.62% Nov-24 -/-/-/n/a n/a n/a TBC Leasing **GEL** 58.4 13.37% Mar-23 -/-/-/n/a n/a n/a Geo Renewable USD 80 7.00% Oct-27 -/-/-/n/a n/a -/-/-/-Power Oper.

Source: Bloomberg



# **Equities**

### Bank of Georgia Group (BGEO LN)



Bank of Georgia Group (BGEO LN) shares closed at GBP 26.60/share (-2.21% w/w and +2.31% m/m). More than 271k shares traded in the range of GBP 25.95 - 27.35/share. Average daily traded volume was 61k in the last 4 weeks. The volume of BGEO shares traded was at 0.55% of its capitalization.

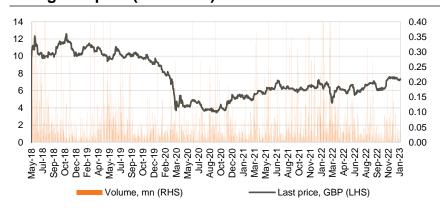
Source: Bloomberg

### TBC Bank Group (TBCG LN)



TBC Bank Group (TBCG LN) closed the week at GBP 22.00/share (-0.23% w/w and +0.46% m/m). More than 163k shares changed hands in the range of GBP 21.50 - 22.30/share. Average daily traded volume was 41k in the last 4 weeks. The volume of TBCG shares traded was at 0.30% of its capitalization.

### Georgia Capital (CGEO LN)



Georgia Capital (CGEO LN) shares closed at GBP 7.35/share (+2.08% w/w and -2.00% m/m). More than 214k shares traded in the range of GBP 7.09 - 7.40/share. Average daily traded volume was 31k in the last 4 weeks. The volume of CGEO shares traded was at 0.46% of its capitalization.

Source: Bloomberg



# Equities, continued

## Eastern European banks

									P/E			P/B	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2021	2022F	2023F	2021	2022F	2023F
Bank of Georgia	BGEO	GBP	26.60	1,308	88.4%	67.1%	2.1%	4.58x	3.32x	4.49x	1.06x	1.04x	0.87x
TBC	TBC	GBP	22.00	1,213	86.4%	38.4%	-3.1%	4.75x	4.19x	3.95x	1.04x	0.94x	0.80x
Halyk Bank	HSBK	USD	10.98	2,994	22.0%	-23.5%	-1.1%	2.60x	2.90x	2.93x	0.76x	0.74x	0.62x
Akbank	AKBNK	TRY	16.55	86,060	107.9%	118.9%	-15.3%	6.04x	1.53x	2.17x	0.96x	0.68x	0.54x
Garanti	GARAN	TRY	24.16	101,472	72.6%	103.4%	-19.6%	7.12x	1.89x	2.41x	1.20x	0.76x	0.59x
Isbank	ISCTR	TRY	10.80	48,600	142.2%	203.8%	-15.4%	2.87x	0.95x	1.08x	0.99x	0.49x	0.46x
PKO	PKO	PLN	35.32	44,150	34.3%	-29.0%	16.6%	6.63x	12.20x	6.94x	0.86x	1.27x	1.11x
PEKAO	PEO	PLN	101.00	26,509	33.6%	-26.0%	16.8%	9.22x	8.26x	6.56x	0.84x	1.14x	1.00x
Millennium	MIL	PLN	5.50	6,672	56.0%	-38.9%	20.1%	na	2.70x	3.20x	0.81x	1.41x	1.13x
Mbank	MBK	PLN	343.60	14,563	65.2%	-31.1%	16.1%	na	8.59x	5.71x	0.83x	1.17x	1.00x
BRD	BRD	RON	13.78	9,603	16.2%	-25.6%	6.0%	6.06x	7.47x	6.62x	0.81x	1.50x	1.16x
Banca Transilvania	TLV	RON	21.10	133,172	4.7%	-12.4%	5.9%	na	na	na	1.24x	1.45x	1.28x
OTP	OTPD	USD	22.00	12,320	0.0%	0.0%	0.0%	8.76x	8.75x	8.67x	0.65x	0.66x	0.58x
Komercni	KOMB	CZK	706.50	134,270	12.1%	-28.9%	7.9%	11.10x	8.13x	8.70x	1.14x	1.11x	1.03x
Mean								6.34x	5.45x	4.88x	0.94x	1.03x	0.87x
Median								6.06x	4.19x	4.49x	0.91x	1.07x	0.93x

Source: Bloomberg, S&P Capital IQ

### Investment management companies

									P/E			P/B	
	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	2021	2022F	2023F	2021	2022F	2023F
Georgia Capital	CGEO	GBP	7.35	343	20.3%	7.3%	0.7%	1.80x	4.04x	3.04x	0.41x	na	na
Tinc Comm	TINC	EUR	12.54	456	-5.7%	-5.1%	0.3%	13.85x	na	na	0.94x	na	na
Sabanci Holding	SAHOL	TRY	39.54	80,678	115.5%	161.0%	-12.3%	5.61x	2.15x	3.24x	1.31x	0.77x	0.70x
Deutsche Beteiligungs	DBAN	EUR	29.45	554	17.8%	-24.1%	5.6%	2.57x	na	7.35x	0.68x	1.12x	0.88x
Eurazeo	RF	EUR	63.55	5,035	2.1%	-20.2%	9.4%	2.91x	14.52x	10.01x	0.72x	0.72x	0.68x
Carlyle Group	CG	USD	33.06	11,780	5.9%	-36.3%	10.8%	3.34x	7.62x	8.09x	1.87x	2.72x	2.19x
Wendel SE	MF	EUR	95.90	4,291	17.7%	-8.7%	10.0%	3.45x	8.07x	7.87x	1.35x	1.53x	1.32x
HgCapital Trust	HGT	GBP	3.77	1,716	20.6%	-11.8%	7.6%	na	na	na	na	na	na
NB Private Equity Partners	NBPE	GBP	16.10	702	12.2%	-14.8%	0.6%	na	na	na	na	na	na
Oakley Capital Investments	OCI	GBP	4.30	768	8.7%	0.0%	2.5%	na	na	na	na	na	na
Princess Private Equity	PEY	EUR	8.40	581	-29.3%	-41.3%	-0.5%	3.10x	na	na	0.52x	na	na
Symphony International Holding	SIHL	USD	0.44	223	-6.5%	1.2%	-2.9%	1.78x	na	na	0.45x	na	na
Mean								4.27x	7.28x	6.60x	0.92x	1.37x	1.15x
Median								3.10x	7.62x	7.61x	0.72x	1.12x	0.88x

Source: Bloomberg, S&P Capital IQ



# Disclaimer

This document is the property of and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of Bank of Georgia group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

**Galt & Taggart** 

Address: 3 A. Pushkin Street, Tbilisi 0105, Georgia

**Tel:** + (995) 32 2401 111 **Email:** research@gt.ge