

Economy

Exports hit record high US\$ 542.2mn in Jul-22

In Jul-22, exports increased by 40.3% y/y to a record high US\$ 542.2mn, after a 27.9% y/y growth in previous month. Imports increased by 26.3% y/y to US\$ 1.1bn in July (growth was 22.3% y/y in Jun-22). As a result, the trade deficit increased by 15.3% y/y to US\$ 571.8mn, after a 18.5% y/y growth in June.

The top 5 exported commodities were cars (+136.1% y/y), copper (+20.4% y/y), ferro-alloys (+24.6% y/y), spirits (+94.9% y/y) and wine (+4.1% y/y), in Jul-22. A 9.7% of exports were directed to the EU (+89.1% y/y), 53.1% to the CIS (+46.7% y/y) and 37.2% to other countries (+24.3% y/y).

The top 5 imports were petroleum (+82.3% y/y), cars (+8.8% y/y), copper (+24.2% y/y), pharmaceuticals (+29.8% y/y) and telephones (+4.9% y/y) in Jul-22.

Overall, in 7M22, trade deficit was up 33.5% y/y to US\$ 4.0bn, as exports increased by 36.4% y/y to US\$ 3.1bn, while imports were up by 34.8% y/y to US\$ 7.1bn.

Money transfers increased by 46.8% y/y in Jul-22

Money transfers increased by 46.8% y/y to US\$ 306.0mn in Jul-22, according to NBG, after a 111.7% y/y growth in previous month. From major remitting countries, money transfers increased from Russia (+150.7% y/y accounting for 32.9% of total, part of this funds related to migration), followed by Italy (+7.9% y/y, 11.8% of total), USA (+12.0% y/y, 9.3% of total), Israel (+3.8% y/y, 5.5% of total), Germany (+47.0% y/y, 4.8% of total) and Belarus (+13.4x y/y, 3.4% of total). Meanwhile, transfers continued to reduce from Greece (-7.1% y/y, 6.3% of total). Overall, in 7M22 remittances increased by 62.0% y/y to US\$ 2.1bn.

Producer price index retreated to 12.4% y/y in Jul-22

Annual PPI for industrial goods retreated to 12.4% in Jul-22, after a 15.4% growth in previous month, according to Geostat. Price changes in mining (-15.5% y/y) and manufacturing (+17.0% y/y) contributed most to the overall index change in July.

NBG sold US\$ 8.3mn

On 17 August 2022, NBG intervened in the FX market and sold US\$ 8.3mn out of offered US\$ 20mn to limit GEL volatility. This was 2nd FX intervention on the sell side in 2022. Notably, the NBG is a net buyer of US\$ 203.3mn year-to-date.

Unemployment rate reduced to 18.1% in 2Q22

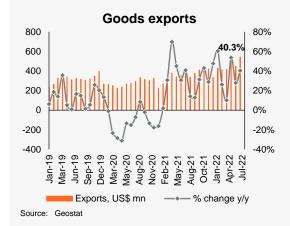
Unemployment rate reduced by 4.0ppts y/y and 1.3ppts q/q to 18.1% in 2Q22, amid strong economic growth. In 2Q22, out of employed persons hired labor increased by 4.4% y/y (68.3% of total), while self-employed persons (31.6% of total) were up by 5.1% y/y. Notably, labor force participation rate increased by 1.6ppts q/q to 51.5% in 2Q, but it still remains below pre-pandemic level.

Key macro indicators

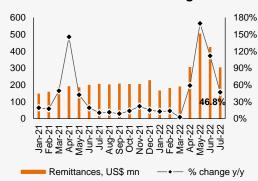
| | 2020 | 2021 |
|------------------------------|--------|---------|
| Real GDP growth (% change) | -6.8% | 10.4% |
| GDP per capita (ppp) | 14,849 | 17,386 |
| GDP per capita (US\$) | 4,256 | 5,015 |
| Population (mn) | 3.7 | 3.7 |
| Inflation (eop) | 2.4% | 13.9% |
| Gross reserves (US\$ bn) | 3.9 | 4.3 |
| CAD (% of GDP) | 12.5% | 10.1% |
| Fiscal deficit (% of GDP) | 9.3% | 6.3% |
| Total public debt (% of GDP) | 60.2% | 49.5% |
| Fitch/S&P/Moody's* | BB | /BB/Ba2 |

Source: Official data, Rating agencies, Galt & Taggart

^{*}Latest sovereign credit ratings



Remittances in Georgia



Source: NBG



Money market

There was no treasury securities auction last week.

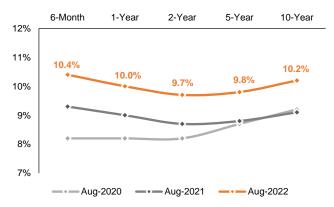
The nearest treasury security auction is scheduled for August 23, 2022, where GEL 90.0mn nominal value 5-year Benchmark bonds will be sold.

T-bills / T-notes in 2022

| Maturity | YTD placements, GEL mn | | Outstanding amount, GEL mn* |
|----------|------------------------------|-----|-----------------------------------|
| 6-month | 160 | 80 | 120 |
| 1-year | 175 | 120 | 265 |
| 2-year | 580 | 320 | 1,140 |
| 5-year | 585 | 450 | 3,206 |
| 10-year | 75 | 25 | 1,396 |
| Total | 1,575 | 995 | 6.127 |

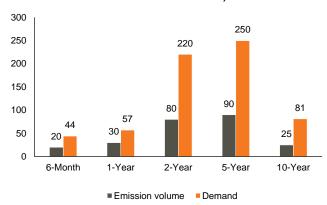
Source: MoF *As of July 2022

T-bills / T-notes, yield curve



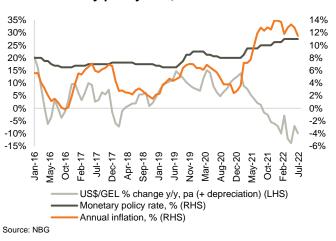
Source: NBG

Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn

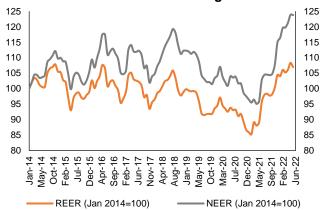


Source: NBG

Monetary policy rate, inflation and FX rate



Nominal effective exchange rate and Real effective exchange rate



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate



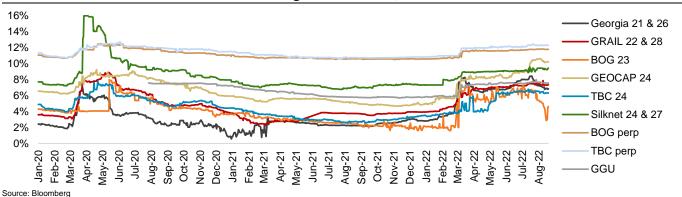
Fixed income

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 4.61% yield, trading at 101.27 (-0.15% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 94.29 (-0.08% w/w), yielding 10.21%.

Georgian Railway Eurobonds (GRAIL) traded at 84.38 (-0.25% w/w), yielding 7.35%.

Georgian Sovereign Eurobonds (GEORG) closed at 86.98 (-0.16% w/w) at 6.82% yield to maturity.

Georgian Eurobonds, YTM



Georgian Eurobonds performance

| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Moody/ Scope) | Mid price | Mid yield, % | Z-spread, bps |
|----------------------|----------|------------|---------|---------------|----------------------------------------|-----------|--------------|---------------|
| GEORG 04/26 | USD | 500 | 2.750% | Apr-26 | BB/BB/Ba2 | 86.98 | 6.82 | 379.79 |
| GRAIL 06/28 | USD | 500 | 4.000% | Jun-28 | BB-/B+/- | 84.38 | 7.35 | 450.92 |
| GEBGG 07/23 | USD | 350 | 6.000% | Jul-23 | BB-/-/Ba2 | 101.27 | 4.61 | 120.75 |
| GEBGG 11 1/8 PERP | USD | 100 | 11.125% | n/a | B-/-/- | 99.53 | 11.77 | 802.61 |
| GEOCAP 03/24 | USD | 300 | 6.125% | Mar-24 | -/B+/B1 | 94.29 | 10.21 | 678.74 |
| SILKNET 01/27 | USD | 300 | 8.375% | Jan-27 | B/-/B1 | 96.27 | 9.42 | 646.29 |
| TBC 06/24 | USD | 300 | 5.750% | Jun-24 | BB-/-/Ba2 | 99.06 | 6.30 | 292.30 |
| TBC PERP | USD | 125 | 10.775% | n/a | B-/-/- | 97.11 | 12.27 | 903.17 |
| GGU 07/25 | USD | 250 | 7.750% | Jul-25 | B+ */B/- | 100.51 | 7.55 | 410.11 |

Georgian local bonds performance

| USD | 35 | 7.50% | Oct-22 | -/-/- | 99.97 | 7.50 | n/a |
|-----|-------------------------------------------------------------|---------------------------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| USD | 10 | 9.00% | Dec-22 | -/-/- | 99.81 | 9.50 | n/a |
| USD | 12 | 5.75% | Jul-23 | -/-/- | 99.88 | 5.88 | n/a |
| EUR | 3 | 4.75% | Jul-23 | -/-/- | 99.90 | 4.83 | n/a |
| USD | 12 | 6.50% | Dec-23 | -/-/- | 99.46 | 6.75 | n/a |
| USD | 15 | 6.75% | Jan-24 | -/-/- | 99.48 | 7.13 | n/a |
| GEL | 25 | 14.50% | Dec-23 | -/-/- | n/a | n/a | n/a |
| GEL | 50 | 13.60% | Nov-24 | -/-/- | n/a | n/a | n/a |
| GEL | 35 | 13.96% | Nov-24 | -/-/- | n/a | n/a | n/a |
| GEL | 28 | 14.31% | Oct-22 | -/-/- | n/a | n/a | n/a |
| GEL | 58.4 | 13.89% | Mar-23 | -/-/- | n/a | n/a | n/a |
| | USD USD EUR USD USD GEL GEL GEL GEL | USD 10 USD 12 EUR 3 USD 12 USD 15 GEL 25 GEL 50 GEL 35 GEL 28 | USD 10 9.00% USD 12 5.75% EUR 3 4.75% USD 12 6.50% USD 15 6.75% GEL 25 14.50% GEL 50 13.60% GEL 35 13.96% GEL 28 14.31% | USD 10 9.00% Dec-22 USD 12 5.75% Jul-23 EUR 3 4.75% Jul-23 USD 12 6.50% Dec-23 USD 15 6.75% Jan-24 GEL 25 14.50% Dec-23 GEL 50 13.60% Nov-24 GEL 35 13.96% Nov-24 GEL 28 14.31% Oct-22 | USD 10 9.00% Dec-22 -/-/- USD 12 5.75% Jul-23 -/-/- EUR 3 4.75% Jul-23 -/-/- USD 12 6.50% Dec-23 -/-/- USD 15 6.75% Jan-24 -/-/- GEL 25 14.50% Dec-23 -/-/- GEL 50 13.60% Nov-24 -/-/- GEL 35 13.96% Nov-24 -/-/- GEL 28 14.31% Oct-22 -/-/- | USD 10 9.00% Dec-22 -/-/-/- 99.81 USD 12 5.75% Jul-23 -/-/-/- 99.88 EUR 3 4.75% Jul-23 -/-/-/- 99.90 USD 12 6.50% Dec-23 -/-/-/- 99.46 USD 15 6.75% Jan-24 -/-/ 99.48 GEL 25 14.50% Dec-23 -/-/-/- n/a GEL 50 13.60% Nov-24 -/-/-/- n/a GEL 35 13.96% Nov-24 -/-/-/- n/a GEL 28 14.31% Oct-22 -/-/-/- n/a | USD 10 9.00% Dec-22 -/-/-/ 99.81 9.50 USD 12 5.75% Jul-23 -/-/-/ 99.88 5.88 EUR 3 4.75% Jul-23 -/-/-/ 99.90 4.83 USD 12 6.50% Dec-23 -/-/-/ 99.46 6.75 USD 15 6.75% Jan-24 -/-/-/ 99.48 7.13 GEL 25 14.50% Dec-23 -/-/-/ n/a n/a GEL 50 13.60% Nov-24 -/-/-/ n/a n/a GEL 35 13.96% Nov-24 -/-/-/ n/a n/a GEL 28 14.31% Oct-22 -/-/-/ n/a n/a |

Source: Bloomberg



Equities

Bank of Georgia Group (BGEO LN)



Bank of Georgia Group (BGEO LN) shares closed at GBP 20.65/share (+14.72% w/w and +43.80% m/m). More than 570k shares traded in the range of GBP 17.90 - 20.70/share. Average daily traded volume was 79k in the last 4 weeks. The volume of BGEO shares traded was at 1.16% of its capitalization.

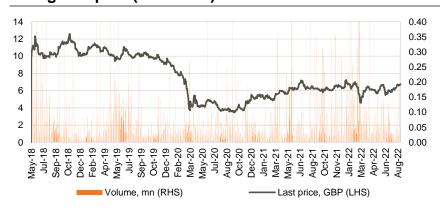
Source: Bloomberg

TBC Bank Group (TBCG LN)



TBC Bank Group (TBCG LN) closed the week at GBP 17.90/share (+8.48% w/w and +52.99% m/m). More than 542k shares changed hands in the range of GBP 16.22 - 18.20/share. Average daily traded volume was 47k in the last 4 weeks. The volume of TBCG shares traded was at 0.98% of its capitalization.

Georgia Capital (CGEO LN)



Georgia Capital (CGEO LN) shares closed at GBP 6.75/share (+2.27% w/w and +10.47% m/m). More than 661k shares traded in the range of GBP 6.54 - 6.78/share. Average daily traded volume was 54k in the last 4 weeks. The volume of CGEO shares traded was at 1.42% of its capitalization.

Source: Bloomberg



Equities, continued

Eastern European banks

| | | | | | | | | | P/E | | | P/B | |
|-----------------------|--------|----------|-------------|-------------|--------|---------|------------|-------|--------|--------|-------|-------|-------|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2021 | 2022F | 2023F | 2021 | 2022F | 2023F |
| Bank of Georgia | BGEO | GBP | 20.65 | 1,015 | 37.1% | 41.1% | 23.8% | 5.90x | 4.46x | 4.40x | 1.32x | 1.04x | 0.95x |
| TBC | TBC | GBP | 17.90 | 987 | 19.3% | 26.6% | 8.5% | 5.19x | 4.30x | 4.01x | 1.13x | 0.88x | 0.76x |
| Halyk Bank | HSBK | USD | 10.60 | 2,891 | -22.3% | -35.0% | -35.8% | 2.72x | 2.55x | 3.14x | 0.80x | 0.77x | 0.67x |
| Akbank | AKBNK | TRY | 10.60 | 55,120 | 33.3% | 90.3% | 47.2% | 4.39x | 1.55x | 2.60x | 0.70x | 0.62x | 0.59x |
| Garanti | GARAN | TRY | 20.42 | 85,764 | 72.5% | 119.8% | 81.2% | 6.16x | 2.91x | 3.73x | 1.04x | 0.93x | 0.84x |
| Isbank | ISCTR | TRY | 6.99 | 31,455 | 80.8% | 180.4% | 116.0% | 2.24x | 0.95x | 1.26x | 0.78x | 0.77x | 0.62x |
| PKO | PKO | PLN | 24.73 | 30,913 | -46.0% | -36.5% | -45.0% | 6.39x | 6.43x | 5.83x | 0.83x | 1.03x | 0.87x |
| PEKAO | PEO | PLN | 72.00 | 18,898 | -43.8% | -29.7% | -41.0% | 8.76x | 10.80x | 5.97x | 0.80x | 0.96x | 0.84x |
| Millennium | MIL | PLN | 3.92 | 4,760 | -54.0% | -30.7% | -52.1% | na | 12.16x | 3.29x | 0.72x | 1.19x | 0.81x |
| Mbank | MBK | PLN | 243.80 | 10,333 | -46.2% | -25.0% | -43.7% | na | 3.64x | 4.45x | 0.76x | 0.90x | 0.81x |
| BRD | BRD | RON | 14.34 | 9,994 | -31.1% | -23.5% | -19.0% | 7.61x | 8.39x | 7.81x | 1.01x | 1.33x | 1.26x |
| Banca Transilvania | TLV | RON | 21.75 | 137,274 | -7.8% | -10.0% | -5.5% | na | na | na | 1.52x | 1.56x | 1.48x |
| OTP | OTPD | USD | 22.00 | 12,320 | 0.0% | 0.0% | 0.0% | 8.76x | 13.93x | 10.94x | 0.65x | 0.76x | 0.70x |
| Komercni | KOMB | CZK | 615.00 | 116,880 | -36.6% | -25.8% | -34.2% | 9.35x | 8.07x | 8.59x | 0.96x | 1.07x | 1.01x |
| Mean | | | | | | | | 6.13x | 6.16x | 5.08x | 0.93x | 0.99x | 0.87x |
| Median | | | | | | | | 6.16x | 4.46x | 4.40x | 0.81x | 0.94x | 0.83x |

Source: Bloomberg, S&P Capital IQ

Investment management companies

| | | | | | | | | P | Έ | | P/B | | | |
|--------------------------------------|--------|----------|-------------|-------------|--------|---------|------------|--------|-------|-------|-------|-------|-------|--|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2021 | 2022F | 2023F | 2021 | 2022F | 2023F | |
| Georgia Capital | CGEO | GBP | 6.75 | 315 | 4.2% | 8.5% | -5.3% | 1.91x | na | na | 0.43x | na | na | |
| Tinc Comm | TINC | EUR | 13.60 | 495 | 4.3% | 7.4% | 1.2% | 15.21x | na | na | 1.03x | na | na | |
| Sabanci Holding | SAHOL | TRY | 24.60 | 50,194 | 54.4% | 147.0% | 85.9% | 4.03x | 5.65x | 5.31x | 0.94x | 0.90x | 0.71x | |
| Deutsche Beteiligungs | DBAN | EUR | 27.50 | 517 | -21.5% | -25.5% | -31.0% | 2.73x | na | 9.04x | 0.72x | 1.06x | 0.98x | |
| Eurazeo | RF | EUR | 63.15 | 5,003 | -9.7% | -27.0% | -17.8% | 3.16x | na | na | 0.78x | 0.78x | 0.74x | |
| Carlyle Group | CG | USD | 33.55 | 11,954 | -26.6% | -27.5% | -38.9% | 4.02x | 8.11x | 7.23x | 2.26x | 2.65x | 2.67x | |
| Wendel SE | MF | EUR | 84.00 | 3,759 | -8.0% | -30.6% | -20.3% | 3.58x | 7.88x | 7.78x | 1.40x | 1.49x | 1.30x | |
| HgCapital Trust | HGT | GBP | 3.70 | 1,685 | -12.1% | -6.3% | -12.0% | na | na | na | na | na | na | |
| NB Private Equity Partners | NBPE | GBP | 15.45 | 674 | -1.9% | -1.3% | -16.5% | na | na | na | na | na | na | |
| Oakley Capital Investments | OCI | GBP | 4.19 | 748 | 3.7% | 19.2% | 0.1% | na | na | na | na | na | na | |
| Princess Private Equity | PEY | EUR | 11.40 | 788 | -8.1% | -15.6% | -21.1% | 4.41x | na | na | 0.74x | na | na | |
| Symphony International Holding | SIHL | USD | 0.45 | 233 | 10.7% | 13.2% | 9.7% | 1.90x | na | na | 0.48x | na | na | |
| Mean | | | | | | | | 4.55x | 7.22x | 7.34x | 0.98x | 1.38x | 1.28x | |
| Median | | | | | _ | _ | | 3.58x | 7.88x | 7.51x | 0.78x | 1.06x | 0.98x | |

Source: Bloomberg, S&P Capital IQ



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