

Economy

Goods exports up by 20.4% y/y in Apr-23

In Apr-23, goods exports growth moderated, up by 20.4% y/y to US\$ 500.7mn, after a 32.9% y/y growth in previous month. Imports growth slowed to 9.8% y/y to US\$ 1.1bn in April, after growing by 36.1% y/y in March. As a result, the trade deficit increased by 2.2% y/y to US\$ 589.9mn, after a 38.6% y/y growth in March.

The top 5 exported commodities were cars (+393.8% y/y), copper (-43.5% y/y), wine (+51.6% y/y), fertilizers (-71.2% y/y) and spirits (+130.0% y/y) in Apr-23. A 15.1% of exports were directed to the EU (+14.2% y/y), 65.3% to the CIS (+105.6% y/y) and 19.5% to other countries (-48.5% y/y).

The top 5 imports were cars (+8.8% y/y), petroleum (-28.2% y/y), pharmaceuticals (+7.2% y/y), copper (-20.5% y/y) and telephones (+53.8% y/y) in Apr-23.

Overall, in 4M23, trade deficit increased by 19.4% y/y to US\$ 2.6bn, as exports increased by 23.6% y/y to US\$ 2.0bn, while imports were up by 21.2% y/y to US\$ 4.5bn.

Money transfers growth slowed y/y in Apr-23

Money transfers growth slowed to 20.0% y/y (US\$ 369.7mn) in Apr-23 after growing by 127.1% y/y in Mar-23, due to high base effect, according to NBG. From major remitting countries, money transfers increased from Russia (+20.0% y/y, -28.6% m/m, accounting for 43.2% of total), followed by Italy (+22.3% y/y, 11.1% of total), USA (+36.7% y/y, 9.3% of total), Greece (+9.4% y/y, 5.5% of total), Germany (+50.4% y/y, 4.9% of total), Israel (+4.7% y/y, 4.6% of total) and Turkey (+13.7% y/y, 2.5% of total). Meanwhile, remittance were down from Kazakhstan (-1.5% y/y, 5.3% of total) and Azerbaijan (-3.4% y/y, 1.3% of total). Overall, in 4M23 remittances increased by 90.4% y/y to US\$ 1.6bn.

Unemployment rate reduced to 18.0% in 1Q23

The unemployment rate reduced by 1.4ppts y/y to 18.0% in 4Q22, amid strong economic growth. During the same period, the number of hired employed individuals increased by 5.6% y/y, accounting for 67.9% of total employment, while self-employed persons were up 6.6% y/y and accounted for 32.1% of total. Notably, the labor force participation rate increased by 2.1ppts y/y to 52.0% in 1Q23, albeit slightly below prepandemic levels.

Producer price index reduced further in Apr-23

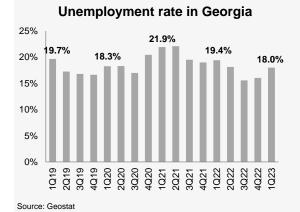
Annual PPI for industrial goods reduced by 6.0% in Apr-23, after falling by 5.2% in previous month, according to Geostat. This decline was mainly driven by price reduction in manufacturing (-4.5% y/y) and mining (-19.2% y/y) sectors.

Key macro indicators

| | 2021 | 2022 | | | |
|------------------------------|-----------|--------|--|--|--|
| Real GDP growth (% change) | 10.5% | 10.1% | | | |
| GDP per capita (ppp) | 16,997 | 20,244 | | | |
| GDP per capita (US\$) | 5,023 | 6,672 | | | |
| Population (mn) | 3.7 | 3.7 | | | |
| Inflation (eop) | 13.9% | 9.8% | | | |
| Gross reserves (US\$ bn) | 4.3 | 4.9 | | | |
| CAD (% of GDP) | 10.4% | 4.1% | | | |
| Fiscal deficit (% of GDP) | 6.1% | 3.1% | | | |
| Total public debt (% of GDP) | 49.7% | 39.8% | | | |
| Fitch/S&P/Moody's* | BB/BB/Ba2 | | | | |

Source: Official data, Rating agencies, Galt & Taggart

*Latest sovereign credit ratings





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Money market

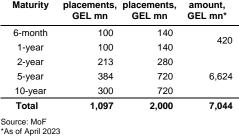
Ministry of Finance T-notes:

10-year GEL 60.0mn (US\$ 23.6mn) Benchmark bonds were sold at the auction held at NBG on May 16, 2023. Total demand was 1.5x higher and the weighted average yield was fixed at 8.327%, down by 0.409ppts from previous auction held in Apr-23.

The nearest treasury security auction is scheduled for May 23, 2023, where GEL 90.0mn nominal value 5-year Benchmark bonds will be sold.

T-bills / T-notes in 2023

| Maturity | YTD placements, GEL mn | | Outstanding amount, GEL mn* | | |
|-------------|------------------------------|-------|-----------------------------------|--|--|
| 6-month | 100 | 140 | 400 | | |
| 1-year | 100 | 140 | 420 | | |
| 2-year | 213 | 280 | | | |
| 5-year | 384 | 720 | 6,624 | | |
| 10-year | 300 | 720 | | | |
| Total | 1,097 | 2,000 | 7,044 | | |
| Source: MoF | | | | | |



139

90

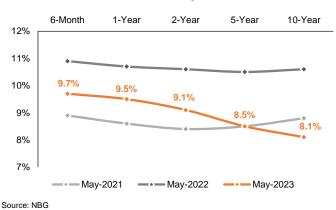
5-Year

Demand

90

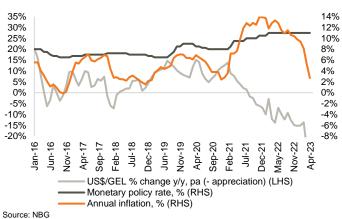
60

10-Year



T-bills / T-notes, yield curve

Monetary policy rate, inflation and FX rate



Nominal effective exchange rate and Real effective exchange rate

Emission volume vs. demand on latest

T-bills / T-notes auctions, GEL mn

82

40

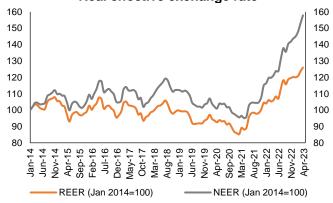
2-Year

33

20

1-Year

Emission volume



Source: NBG

160

140 120

100

80

60

40

20

0

Source: NBG

51

20

6-Month

Note: Index growth/decline means appreciation/depreciation of exchange rate

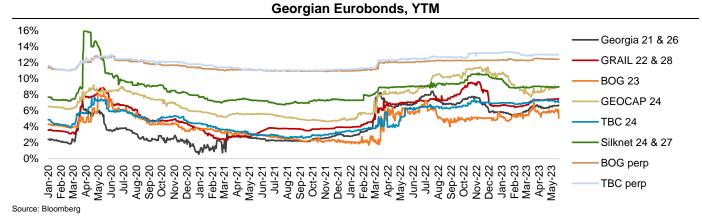


Fixed income

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 5.07% yield, trading at 100.14 (+0.16% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 97.82 (-0.03% w/w), yielding 9.01%.

Georgian Railway Eurobonds (GRAIL) traded at 85.54 (-0.05% w/w), yielding 7.48%.

Georgian Sovereign Eurobonds (GEORG) closed at 89.77 (-0.04% w/w) at 6.67% yield to maturity.



Georgian Eurobonds performance

| | | | • | | • | | | | |
|-------------------------------|----------|------------|----------|---------------|--|-----------|--------------|---------------|--|
| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Moody/ Scope) | Mid price | Mid yield, % | Z-spread, bps | |
| GEORG 04/26 | USD | 500 | 2.750% | Apr-26 | BB/BB/Ba2 | 89.77 | 6.67 | 286.47 | |
| GRAIL 06/28 | USD | 500 | 4.000% | Jun-28 | BB-/BB-/- | 85.54 | 7.48 | 397.65 | |
| GEBGG 07/23 | USD | 350 | 6.000% | Jul-23 | BB/-/Ba2 | 100.14 | 5.07 | n/a | |
| GEBGG 11 1/8 PERP | USD | 100 | 11.125% | n/a | B-/-/- | 99.12 | 12.42 | 719.00 | |
| GEOCAP 03/24 | USD | 300 | 6.125% | Mar-24 | -/B+/B1 | 97.82 | 9.01 | 397.39 | |
| SILKNET 01/27 | USD | 300 | 8.375% | Jan-27 | B+/-/B1 | 98.14 | 8.97 | 528.62 | |
| TBC 06/24 | USD | 300 | 5.750% | Jun-24 | BB/-/Ba2 | 98.63 | 7.09 | 228.70 | |
| TBC PERP | USD | 125 | 10.775% | n/a | B-/-/- | 95.88 | 13.02 | 959.54 | |
| | | | Georgian | local bonds | performance | | | | |
| GLC | USD | 12 | 5.75% | Jul-23 | -/-/- | 99.94 | 5.88 | n/a | |
| GLC | EUR | 3 | 4.75% | Jul-23 | -/-/- | 99.99 | 4.75 | n/a | |
| Lisi Lake Developmer | nt USD | 12 | 6.50% | Dec-24 | -/-/-/B+ | 99.59 | 6.75 | n/a | |
| Lisi Lake Developmer | nt USD | 10 | 8.50% | Dec-24 | -/-/-/B+ | n/a | n/a | n/a | |
| IG Development | USD | 15 | 6.75% | Jan-24 | -/-/- | 98.23 | 8.90 | n/a | |
| IG Development | USD | 15 | 8.50% | Jul-24 | -/-/- | 99.80 | 8.65 | n/a | |
| Georgia Real Estate | USD | 35 | 8.50% | Oct-24 | -/-/-/- | 99.78 | 8.65 | n/a | |
| Geo. Renewable Power Oper. | USD | 80 | 7.00% | Oct-27 | -/-/-/- | 99.04 | 7.25 | n/a | |
| SRG Real Estate | USD | 20 | 9.00% | Apr-26 | -/-/- | n/a | n/a | n/a | |
| Geosteel | USD | 15 | 9.00% | Apr-25 | -/-/- | n/a | n/a | n/a | |
| Tegeta Motors | USD | 20 | 8.50% | Apr-25 | -/-/-/BB- | n/a | n/a | n/a | |
| Tegeta Motors | EUR | 5 | 7.00% | Apr-25 | -/-/-/BB- | n/a | n/a | n/a | |
| ~ ~ ~ | 0 | | | _ | | , | , | , | |

Dec-23

Nov-24

Nov-24

Mar-26

Nikora Trade TBC Leasing Source: Bloomberg

Evex Hospitals

Geo. Beer Company

GEL

GEL

GEL

GEL

25

50

35

58.4

15.00%

14.10%

14.50%

14.25%

3

n/a

n/a

n/a

n/a

n/a

n/a

n/a

n/a

-/-/-/BB-

-/-/-/BB

-/-/-/B+

BB-/-/-/-

n/a

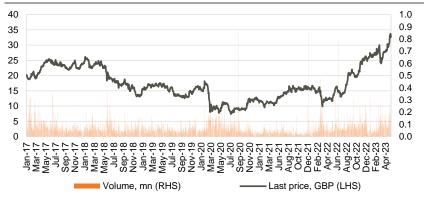
n/a

n/a

n/a



Bank of Georgia Group (BGEO LN)



shares closed at GBP 32.70/share (-1.65% w/w and +15.34% m/m). More than 865k shares traded in the range of GBP 30.70 - 35.50/share. Average daily traded volume was 135k in the last 4 weeks. The volume of BGEO shares traded was at 1.86% of its capitalization.

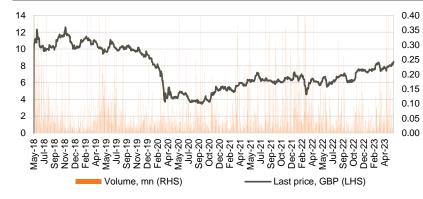
Bank of Georgia Group (BGEO LN)

Source: Bloomberg

TBC Bank Group (TBCG LN)



TBC Bank Group (TBCG LN) closed the week at GBP 24.90/share (+6.64% w/w and +12.16% m/m). More than 479k shares changed hands in the range of GBP 22.75 - 24.90/share. Average daily traded volume was 73k in the last 4 weeks. The volume of TBCG shares traded was at 0.87% of its capitalization.



Georgia Capital (CGEO LN)

Georgia Capital (CGEO LN) shares closed at GBP 8.49/share (+2.17% w/w and +7.06% m/m). More than 290k shares traded in the range of GBP 8.10 - 8.53/share. Average daily traded volume was 109k in the last 4 weeks. The volume of CGEO shares traded was at 0.66% of its capitalization.

Georgia Weekly Market Watch May 22, 2023

Source: Bloomberg



Equities, continued

Eastern European banks

| | | | | | | | | | P/E | | | P/B | |
|----------------------------------|--------|----------|----------------|-------------|--------|---------|------------|--------|-------|-------|-------|-------|-------|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2022 | 2023F | 2024F | 2022 | 2023F | 2024 |
| Bank of Georgia | BGEO | GBP | 32.70 | 1,520 | 29.0% | 141.5% | 25.5% | 2.74x | 4.99x | 4.54x | 0.90x | 1.03x | 0.89x |
| TBC | TBC | GBP | 24.90 | 1,369 | 14.2% | 95.1% | 9.7% | 4.10x | 4.58x | 4.01x | 1.04x | 1.03x | 0.88x |
| Halyk Bank | HSBK | USD | 13.96 | 3,807 | 34.2% | 42.9% | 25.8% | 2.69x | 2.83x | 2.57x | 0.78x | 0.73x | 0.62x |
| Akbank | AKBNK | TRY | 14.98 | 77,896 | -7.8% | 84.7% | -23.4% | 1.40x | 2.66x | 2.59x | 0.55x | 0.59x | 0.53x |
| Garanti | GARAN | TRY | 25.00 | 105,000 | -1.5% | 59.7% | -16.8% | 1.91x | 3.47x | 2.95x | 0.73x | 0.81x | 0.67x |
| Isbank | ISCTR | TRY | 10.78 | 107,800 | 12.9% | 141.0% | -15.6% | 0.84x | 3.16x | 2.91x | 0.60x | 0.70x | 0.57x |
| РКО | PKO | PLN | 33.25 | 41,563 | 18.5% | 8.6% | 9.8% | 10.98x | 6.62x | 6.91x | 1.03x | 1.01x | 0.99x |
| PEKAO | PEO | PLN | 101.60 | 26,667 | 21.2% | 11.9% | 17.5% | na | 5.46x | 6.58x | na | 1.02x | 0.96x |
| Millennium | MIL | PLN | 4.82 | 5,852 | -0.8% | 6.5% | 5.3% | na | 2.47x | 2.66x | 1.04x | 1.00x | 0.89x |
| Mbank | MBK | PLN | 364.90 | 15,484 | 14.0% | 37.8% | 23.3% | na | 5.18x | 5.91x | 1.10x | 1.10x | 0.92x |
| BRD | BRD | RON | 12.24 | 8,530 | -7.7% | -9.2% | -5.8% | 6.81x | 5.59x | 6.23x | 1.31x | 1.10x | 1.06x |
| Banca Transilvania | TLV | RON | 19.89 | 14,075 | -1.3% | -2.8% | -0.2% | na | 6.45x | 6.05x | 1.60x | 1.33x | 1.20x |
| Komercni | KOMB | CZK | 652.50 | 124,007 | -12.9% | -13.6% | -0.4% | 8.36x | 8.35x | 8.41x | 1.21x | 0.97x | 0.93x |
| Mean | | | | | | | | 4.42x | 4.76x | 4.79x | 0.99x | 0.96x | 0.85x |
| Median Source: Bloomberg, S&F | | | | | | | | 2.74x | 4.99x | 4.54x | 1.04x | 1.01x | 0.89x |

rce: Bloomberg, S&P Capital IQ

Investment management companies

| | | | | | | | | | P/E | | | P/B | |
|--------------------------------------|--------|----------|-------------|-------------|--------|---------|------------|--------|--------|-------|-------|-------|-------|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2022 | 2023F | 2024F | 2022 | 2023F | 2024F |
| Georgia Capital | CGEO | GBP | 8.49 | 374 | 14.0% | 42.9% | 16.3% | na | na | na | 0.38x | na | na |
| Tinc Comm | TINC | EUR | 12.00 | 436 | -1.8% | -11.0% | -4.0% | 18.33x | na | na | 0.99x | na | na |
| Sabanci Holding | SAHOL | TRY | 37.14 | 75,781 | 2.0% | 90.8% | -17.6% | 1.77x | 4.27x | 2.88x | 0.77x | 0.63x | 0.53x |
| Deutsche Beteiligungs | DBAN | EUR | 29.90 | 562 | 10.9% | 4.7% | 7.2% | na | 5.85x | 5.59x | 1.00x | 0.89x | 0.79x |
| Eurazeo | RF | EUR | 63.85 | 5,058 | 5.8% | -7.7% | 9.9% | 8.89x | 10.79x | 9.07x | 0.78x | 0.68x | 0.62x |
| Carlyle Group | CG | USD | 27.08 | 9,806 | -4.3% | -23.1% | -9.2% | 8.50x | 9.40x | 6.65x | 1.70x | 1.58x | 1.29x |
| Wendel SE | MF | EUR | 102.40 | 4,547 | 16.8% | 15.6% | 17.4% | 6.63x | 8.74x | 8.62x | na | 1.48x | 1.33x |
| HgCapital Trust | HGT | GBP | 3.74 | 1,712 | 2.5% | -3.6% | 6.7% | na | na | na | na | na | na |
| NB Private Equity Partners | NBPE | GBP | 15.64 | 682 | -1.6% | 3.9% | -2.3% | na | na | na | na | na | na |
| Oakley Capital Investments | OCI | GBP | 4.68 | 831 | 12.5% | 17.9% | 11.6% | na | na | na | na | na | na |
| Princess Private Equity | PEY | EUR | 9.74 | 674 | 11.2% | -9.6% | 15.4% | na | na | na | 0.65x | na | na |
| Symphony International Holding | SIHL | USD | 0.43 | 222 | -5.7% | -14.5% | -3.6% | na | na | na | 0.47x | na | na |
| Mean | | | | | | | | 8.82x | 7.81x | 6.56x | 0.84x | 1.05x | 0.91x |
| Median | | | | | | | | 8.50x | 8.74x | 6.65x | 0.78x | 0.89x | 0.79x |



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