



## Economy

### Goods exports increased by 17.0% y/y in Sep-24

In Sep-24, goods exports increased by 17.0% y/y to US\$ 615.6mn, following a 30.1% y/y growth in previous month. In contrast, imports continued to decline, down by 4.1% y/y to US\$ 1.3bn, after a 1.8% y/y decrease in previous month. Consequently, the trade deficit narrowed by 17.2% y/y to US\$ 709.2mn in Sep-24.

Overall, in 9M24, trade deficit widened by 3.3% y/y to US\$ 7.2bn, as exports increased by 4.1% y/y to US\$ 4.8bn and imports were up by 3.6% y/y to US\$ 12.0bn.

### Money transfers stood at US\$ 283.4mn in Sep-24

Money transfers slightly decreased by 1.1% y/y to US\$ 283.4mn in Sep-24, after a 0.3% y/y growth in previous month. Among the top countries, money transfers increased significantly from the EU (+15.1% y/y, 47.3% of total), the USA (+17.7% y/y, 17.3% of total) and Israel (+20.4% y/y, 7.3% of total) in September. In contrast, transfers reduced from Russia (-40.0% y/y, 12.6% of total), Türkiye (-3.1% y/y, 3.2% of total) and Kazakhstan (-55.9% y/y, 2.8% of total). Overall, in 9M24 money transfers decreased by 22.3% y/y to US\$ 2.5bn.

### NBG sold US\$ 64.9mn

On October 16, 2024, the NBG intervened in the FX market and sold US\$ 64.9mn out of US\$ 70mn offered to ease pressure on the GEL due to large one-off transactions, according to the regulator's statement.

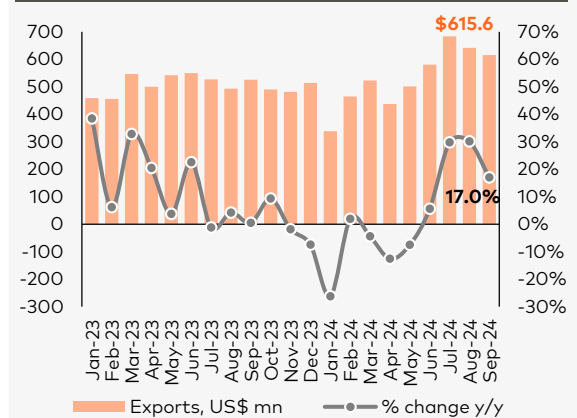
### Key macro indicators

	2023	2024F
Real GDP growth (% change)	7.5%	9.0%
GDP per capita (ppp)	23,344	25,573
GDP per capita (US\$)	8,210	8,939
Population (mn)	3.7	3.7
Inflation (average)	2.5%	1.8%
Gross reserves (US\$ bn)	5.0	4.8
CAD (% of GDP)	5.6%	5.0%
Fiscal deficit (% of GDP)	2.5%	2.5%
Total public debt (% of GDP)	39.2%	36.5%
Fitch/S&P/Moody's*	BB/BB/Baa2	

Source: Official data, Rating agencies, Galt & Taggart

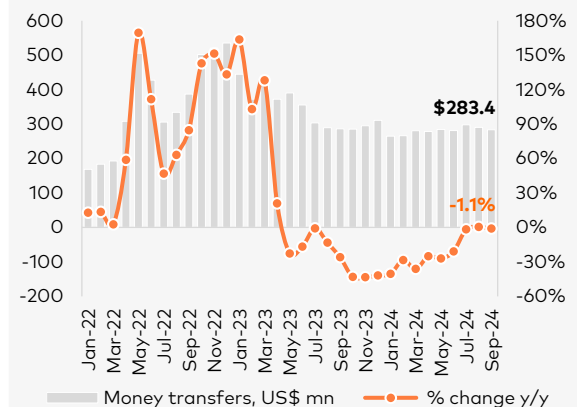
\*Latest sovereign credit ratings

### Goods exports



Source: Geostat

### Money transfers to Georgia



Source: NBG

# Money market

## Ministry of Finance T-bills/T-notes:

6.8-year GEL 75.0mn (US\$ 27.5mn) Benchmark bonds were sold at the auction held at NBG on October 15, 2024. Total demand was 1.6x higher and the weighted average yield was fixed at 8.385%, down by 0.273ppts from previous auction held in Sep-24.

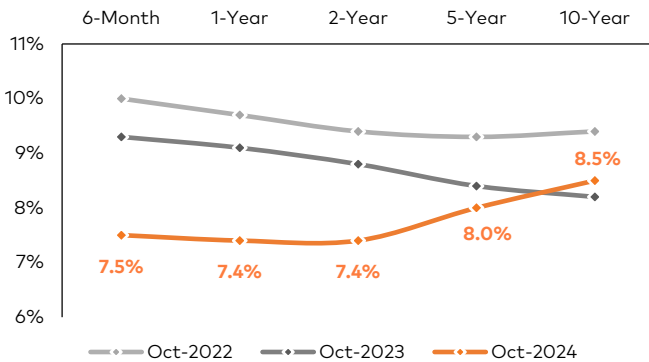
The nearest treasury security auction is scheduled for October 22, 2024, where GEL 100.0mn nominal value 5-year Benchmark Bonds will be sold.

## T-bills / T-notes in 2024

Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*
Short-term (less than 1-year)	450	80	360
Long-term (over 1-year)	2,421	610	8,824
<b>Total</b>	<b>2,876</b>	<b>690</b>	<b>9,184</b>

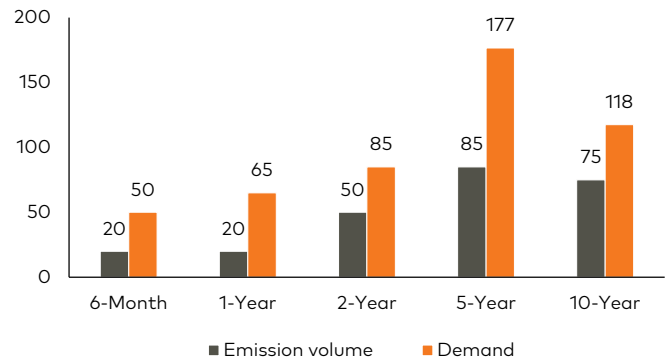
Source: MoF  
\*As of September 2024

## T-bills / T-notes, yield curve



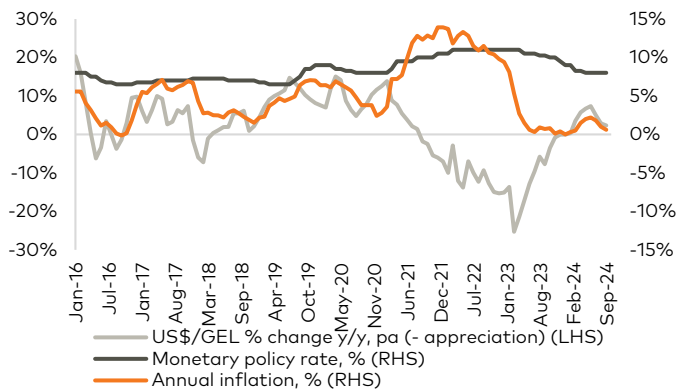
Source: NBG

## Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



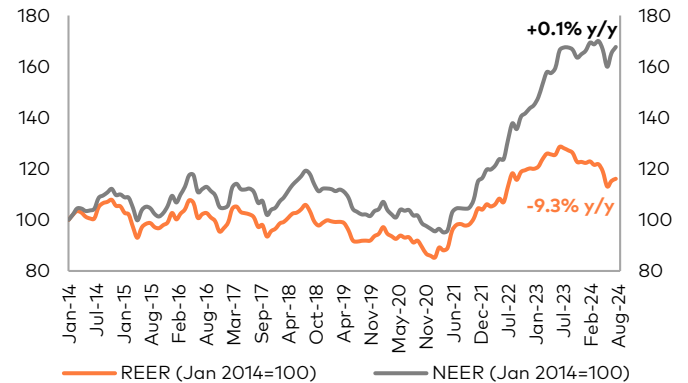
Source: NBG

## Monetary policy rate, inflation and FX rate



Source: NBG, Geostat

## Nominal and real effective exchange rates



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate

## Fixed income

### Georgian Eurobonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Mood y/Scope)	Mid price	Mid yield, %	Z-spread, bps
GEORG 04/26	USD	500	2.750%	Apr-21	Apr-26	BB/BB/Ba2	94.46	6.69	278.00
GRAIL 06/28	USD	500	4.000%	Jun-21	Jun-28	BB-/BB-/-	90.28	7.06	343.76
GEBGG 9 1/2 PERP	USD	300	9.500%	Apr-24	n/a	B-/-/B2	98.31	9.96	635.29
SILKNET 01/27	USD	300	8.375%	Jan-22	Jan-27	BB-/-/B1	100.88	7.93	360.16
TBC 8.894 PERP	USD	75	8.894%	Nov-21	n/a	B-/-/-	96.03	10.89	712.63
TBC 10 1/4 PERP	USD	300	10.250%	Apr-24	n/a	-/-/B2	98.83	10.57	696.52
CGEOLN 07/29	USD	300	8.875%	Jul-24	Jul-29	BB-/BB-/-	102.04	8.34	459.20

■ Galt & Taggart-led and/or co-managed deals  
 Source: Bloomberg

### Georgian local bonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield
<b>USD</b>								
Bakhvi Hydro Power	USD	1.2	9.40%	Nov-17	Nov-27	-/-/-/-	n/a	n/a
Lisi Lake Development	USD	12	6.50%	Dec-21	Dec-24	-/-/-/B+	n/a	6.75%
Georgia Real Estate	USD	35	8.50%	Oct-22	Oct-24	-/-/-/-	99.97	8.50%
Geo. Renewable Power Oper.	USD	80	7.00%	Oct-22	Oct-27	-/-/-/-	100.00	7.00%
Lisi Lake Development	USD	10	8.50%	Dec-22	Dec-24	-/-/-/B+	99.99	8.50%
Geosteel	USD	15	9.00%	Apr-23	Apr-25	-/-/-/-	99.99	9.00%
Silk Real Estate	USD	20	9.00%	Apr-23	Apr-26	-/-/-/-	99.99	9.00%
Tegeta Motors	USD	20	8.50%	Apr-23	Apr-25	-/-/-/BB-	99.77	8.75%
Energy Development Georgia	USD	10	8.50%	Jun-23	Jun-25	-/-/-/-	n/a	n/a
Georgia Capital	USD	150	8.50%	Aug-23	Aug-28	-/BB-/-/-	101.08	8.40%
Silk Real Estate	USD	20	9.25%	Sep-23	Sep-26	-/-/-/-	100.91	8.63%
Prime Concrete	USD	7.5	10.50%	Sep-23	Sep-27	-/-/-/-	n/a	n/a
Austrian-Georgian Development	USD	15	9.00%	Oct-23	Oct-25	-/-/-/-	n/a	n/a
MFO EuroCredit	USD	10	9.50%	Dec-23	Dec-27	-/-/-/-	n/a	n/a
Geosteel	USD	5	8.50%	Dec-23	Dec-25	-/-/-/-	99.63	8.75%
IG Development	USD	20	8.50%	Dec-23	Dec-25	-/-/-/-	99.61	8.75%
Tegeta Motors	USD	5	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
Tegeta Motors	USD	3.3	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
IG Development	USD	19.5	8.50%	Jul-24	Jul-26	-/-/-/-	n/a	8.63%
Tegeta Motors	USD	5	8.50%	Jul-24	Jul-26	-/-/-/BB-	n/a	n/a
MP Development	USD	5	8.75%	Jul-24	Jul-26	-/-/-/-	n/a	8.75%
JSC BasisBank	USD	20	7.00%	Aug-24	Aug-27	-/-/-/-	n/a	7.00%
Georgia Real Estate	USD	25	8.50%	Aug-24	Aug-26	-/-/-/-	n/a	8.50%
Chavchavadze 64B	USD	10	8.75%	Aug-24	Aug-26	-/-/-/-	n/a	8.75%

■ Galt & Taggart-led and/or co-managed deals  
 Source: Bloomberg, Galt & Taggart

## Fixed income

### Georgian local bonds

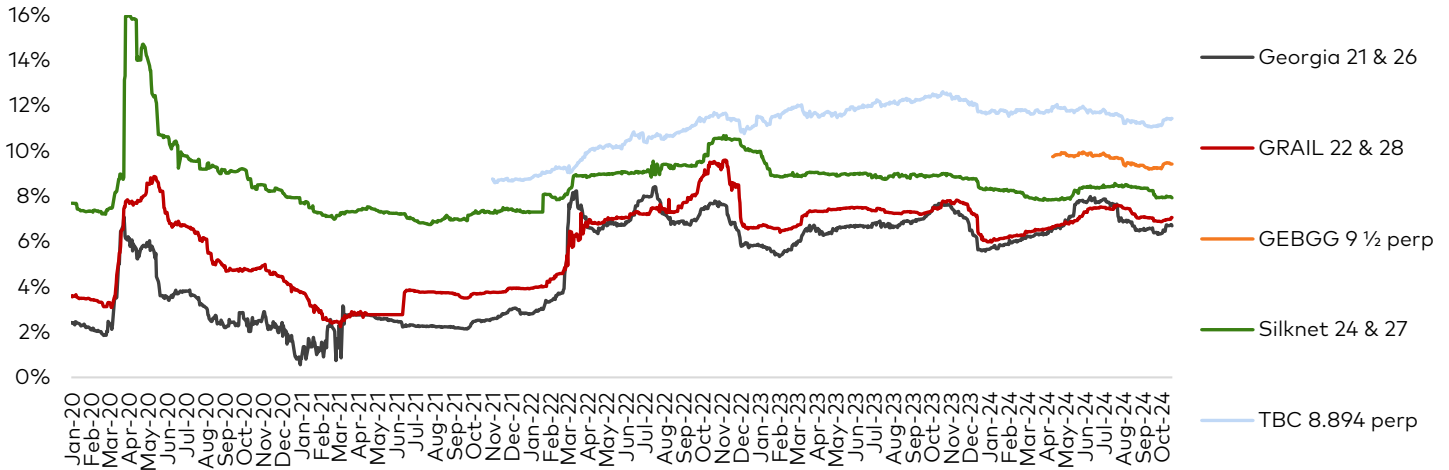
Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/Scope)	Mid price	Mid yield, %
<b>EUR</b>								
Tegeta Motors	EUR	5	7.00%	Apr-23	Apr-25	-/-/BB-	99.77	7.00%
Tegeta Motors	EUR	4	7.00%	Dec-23	Dec-25	-/-/BB-	99.63	7.00%
Tegeta Motors	EUR	7	6.75%	Dec-23	Dec-25	-/-/BB-	100.37	6.75%
IG Development	EUR	5	7.00%	Jan-24	Jan-26	-/-/-	99.60	7.00%
Tegeta Motors	EUR	10	6.75%	May-24	May-26	-/-/BB-	n/a	n/a
MP Development	EUR	3	7.75%	Jul-24	Jul-26	-/-/-	n/a	7.75%
Silk Real Estate	EUR	7	7.00%	Aug-24	Aug-25	-/-/-	n/a	7.00%
Chavchavadze 64B	EUR	3	7.75%	Aug-24	Aug-26	-/-/-	n/a	7.75%
<b>GEL</b>								
Nikora Trade	GEL	35	TIBR3M + 3.50%	Nov-21	Nov-24	-/-/BB-	n/a	n/a
Nikora	GEL	35	TIBR3M + 3.50%	Nov-22	Nov-25	-/-/BB-	100.00	11.58%
MFO MBC	GEL	15	TIBR3M + 4.50%	Dec-22	Dec-24	-/-/B	100.00	12.83%
Tegeta Motors	GEL	150	TIBR3M + 3.50%	Dec-22	Dec-25	-/-/BB-	n/a	n/a
MFO Crystal	GEL	25	TIBR6M + 4.75%	Dec-22	Feb-25	B-/-/-	100.00	13.22%
MFO Rico Express	GEL	130	TIBR1D + 2.00%	Mar-23	Mar-26	-/-/B+	n/a	n/a
TBC Leasing	GEL	100	TIBR3M + 3.00%	Mar-23	Mar-26	BB-/-/-	n/a	n/a
TBC Leasing	GEL	15	TIBR3M + 2.75%	Jun-23	Jun-26	BB-/-/-	n/a	n/a
Tegeta Motors	GEL	20	TIBR6M + 3.50%	Jun-23	Dec-25	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	20	14.5%	Dec-23	Dec-25	-/-/BB-	n/a	n/a
Cellfie	GEL	65	TIBR6M + 3.50%	Dec-23	Dec-25	-/-/BB-	100.00	12.33%
Tegeta Motors	GEL	10	13.50%	Jul-24	Jul-26	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	15	13.50%	Aug-24	Aug-26	-/-/BB-	100.00	13.50%
Nikora Trade	GEL	35	TIBR3M + 3.50%	Nov-21	Nov-24	-/-/BB-	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals

Source: Bloomberg, Galt & Taggart

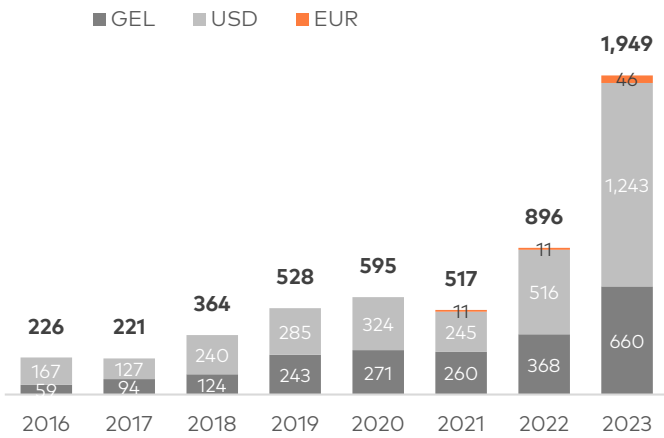
# Fixed income

**Georgian Eurobonds, YTM**



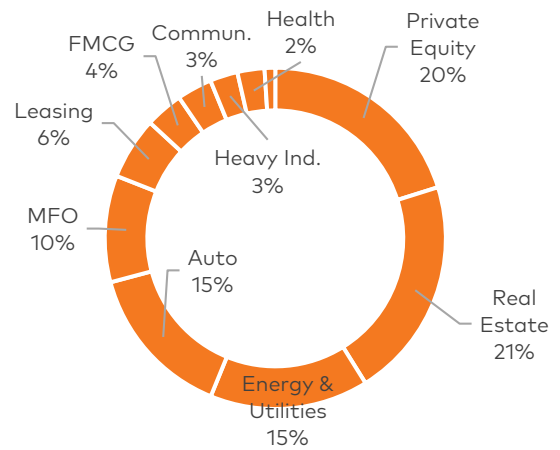
Source: Bloomberg

**Georgian local corporate public bonds outstanding, GEL mn**



Source: Galt & Taggart  
Note: USD and EUR bonds are converted into GEL as of issuance date

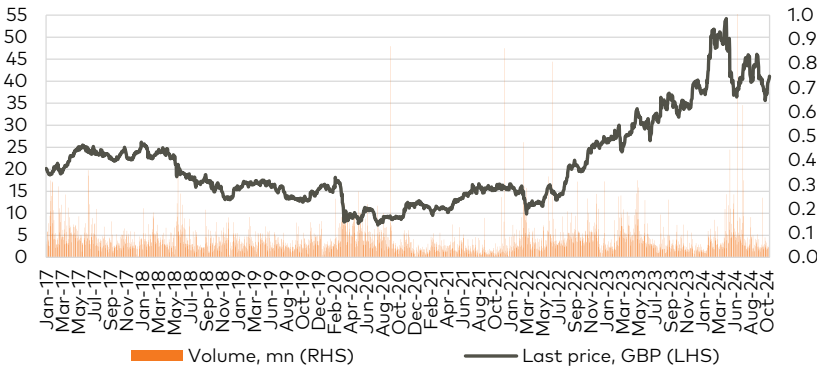
**Georgian local corporate public bonds outstanding by sector**



Source: Galt & Taggart

# Equities

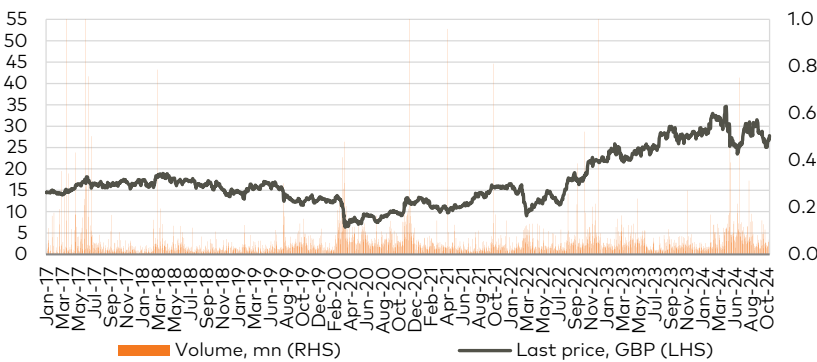
## Bank of Georgia Group (BGEO LN)



Source: Bloomberg

**Bank of Georgia Group (BGEO LN)** shares closed at GBP 41.15/share (+3.91% w/w and +4.57% m/m). More than 221k shares traded in the range of GBP 39.40 - 41.65/share. Average daily traded volume was 47k in the last 4 weeks. The volume of BGEO shares traded was at 0.49% of its capitalization.

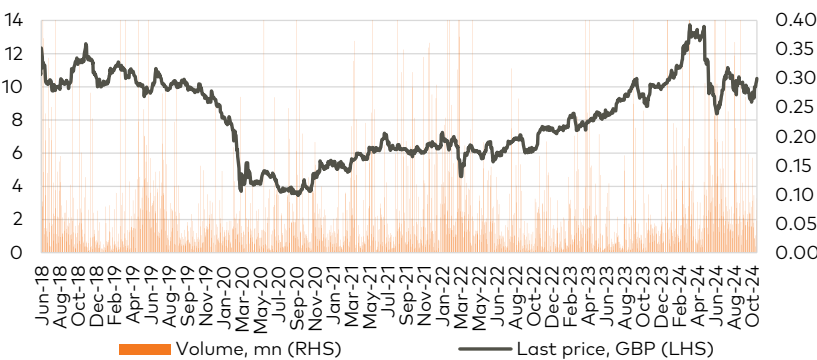
## TBC Bank Group (TBCG LN)



Source: Bloomberg

**TBC Bank Group (TBCG LN)** closed the week at GBP 27.80/share (+5.50% w/w and -0.54% m/m). More than 260k shares changed hands in the range of GBP 26.30 - 27.90/share. Average daily traded volume was 53k in the last 4 weeks. The volume of TBCG shares traded was at 0.47% of its capitalization.

## Georgia Capital (CGEO LN)



Source: Bloomberg

**Georgia Capital (CGEO LN)** shares closed at GBP 10.50/share (+5.00% w/w and +8.02% m/m). More than 262k shares traded in the range of GBP 9.94 - 10.50/share. Average daily traded volume was 63k in the last 4 weeks. The volume of CGEO shares traded was at 0.62% of its capitalization.

## Equities, continued

### Eastern European banks

	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	P/E			P/B		
								2023	2024F	2025F	2023	2024F	2025F
Bank of Georgia	BGEO	GBP	41.15	1,876	-16.0%	24.3%	3.5%	4.36x	3.69x	3.75x	1.19x	na	na
TBC	TBC	GBP	27.80	1,540	-7.9%	0.9%	-1.8%	4.78x	4.44x	3.77x	1.15x	na	na
Halyk Bank	HSBK	USD	17.90	4,881	3.5%	40.9%	18.1%	2.57x	2.79x	2.70x	0.72x	na	na
Akbank	AKBNK	TRY	50.15	260,780	-14.3%	60.2%	37.3%	2.86x	3.97x	2.50x	0.90x	1.07x	0.77x
Garanti	GARAN	TRY	110.90	465,780	49.9%	134.1%	90.1%	2.84x	4.80x	3.14x	1.00x	1.47x	0.98x
Isbank	ISCTR	TRY	11.76	294,000	-4.2%	28.8%	25.9%	3.23x	3.58x	2.21x	0.87x	0.95x	0.67x
PKO	PKO	PLN	57.72	72,150	-1.9%	38.0%	14.7%	11.44x	6.57x	6.49x	1.39x	1.44x	1.32x
PEKAO	PEO	PLN	149.30	39,187	-18.6%	20.5%	-1.8%	6.07x	6.06x	6.50x	1.32x	1.24x	1.17x
Millennium	MIL	PLN	8.37	10,153	-11.7%	14.9%	0.2%	17.78x	3.72x	4.18x	1.47x	1.30x	1.14x
Mbank	MBK	PLN	614.20	26,082	-10.0%	22.7%	14.8%	na	6.00x	5.74x	1.65x	1.71x	1.34x
BRD	BRD	RON	20.65	14,391	2.2%	30.7%	15.2%	7.62x	9.84x	10.06x	1.42x	1.50x	1.40x
Banca Transilvania	TLV	RON	27.60	22,043	11.6%	41.5%	30.6%	7.76x	6.65x	6.70x	1.82x	1.55x	1.60x
Komerčni	KOMB	CZK	815.50	154,985	-5.8%	21.2%	12.6%	8.76x	9.94x	9.97x	1.09x	1.23x	1.23x
<b>Mean</b>								<b>6.67x</b>	<b>5.54x</b>	<b>5.21x</b>	<b>1.23x</b>	<b>1.35x</b>	<b>1.16x</b>
<b>Median</b>								<b>5.43x</b>	<b>4.80x</b>	<b>4.18x</b>	<b>1.19x</b>	<b>1.37x</b>	<b>1.20x</b>

Source: Bloomberg, S&P Capital IQ

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