



Economy

Nominal wages up 8.5% y/y in 4Q24

In 4Q24, average monthly nominal wages in Georgia increased by 8.5% y/y (+7.2% in real terms) to GEL 2,218, after growing by 10.9% y/y in 3Q24, according to Geostat.

By economic activity, the highest monthly average wages were recorded in the following sectors: ICT (GEL 4,008, -7.0% y/y), financial and insurance (GEL 3,373, +8.5% y/y), construction (GEL 3,362, +9.8% y/y) and professional and scientific activities (GEL 3,259, +11.6% y/y). The lowest average monthly wages were in education (GEL 1,409, +21.8% y/y), water supply (GEL 1,506, +14.1% y/y) and agriculture (GEL 1,698, +16.1% y/y) in 4Q24.

Overall, nominal monthly wages increased by 16.5% y/y (+15.2% y/y in real terms) to GEL 2,059 in 2024, according to Geostat.

Georgia's economy grew by 9.4% in 2024

Georgia's real GDP increased by 8.3% y/y in 4Q24 according to Geostat, revised slightly downwards from the preliminary estimate of 8.4%. Overall, Georgia's economy grew by 9.4% y/y in 2024. Notably, Nominal GDP increased by 13.6% y/y to GEL 91.9bn (US\$ 33.8bn) and GDP per capita reached US\$ 9,141 in 2024.

By economic sectors, high contributions to the 2024 growth came from ICT (+24.3% y/y), education (+29.1% y/y), public administration (+17.9% y/y), trade (+6.7% y/y), construction (+14.2% y/y), transportation & storage (+8.3% y/y), financial & insurance (+14.9% y/y) and art & entertainment (+16.4% y/y). Meanwhile, only energy sector (-8.3% y/y) contracted in 2024.

Money transfers reduced by 5.3% y/y to US\$ 252.3mn in Feb-25

Money transfers decreased by 5.3% y/y to US\$ 252.3mn in Feb-25, after a 8.5% y/y decline in previous month. Among the top countries, money transfers increased from the EU (+4.2% y/y, 45.3% of total), the USA (+13.9% y/y, 18.8% of total), Israel (+6.4% y/y, 8.6% of total), Türkiye (+4.6% y/y, 3.3% of total) and Kyrgyzstan (+92.0% y/y, 2.5% of total) in February. In contrast, transfers reduced from Russia (-44.7% y/y, 12.0% of total) and Kazakhstan (-41.2% y/y, 2.5% of total).

Overall, in 2M25 money transfers declined by 6.9% y/y to US\$ 494.7mn.

Goods exports decreased by 7.1% y/y in Feb-25

In Feb-25, goods exports fell by 7.1% y/y to US\$ 431.5mn, after a 19.3% y/y growth in previous month. Similarly, goods imports declined by 6.6% y/y to US\$ 1.1bn, after a significant increase of 47.8% y/y in previous month. Consequently, the trade deficit decreased by 6.3% y/y to US\$ 671.9n in Feb-25.

The top 5 exported commodities were cars (+3.1% y/y), precious metals (+52.7% y/y), wine (-44.6% y/y), spirits (-31.7% y/y) and mineral waters (-4.9% y/y) in Feb-25. A 11.8% of exports were directed to the EU (+25.5% y/y), 67.9% to the CIS (-5.3% y/y) and 20.3% to other countries (-23.6% y/y). The top 5 imports were cars (-21.5% y/y), petroleum (-10.9% y/y), gases (+21.4% y/y), pharmaceuticals (+10.9% y/y) and telephones (-17.8% y/y) in Feb-25.

Overall, in 2M25, the trade deficit rose by 28.1% y/y to US\$ 1.9bn, driven by a 4.0% y/y increase in exports, totaling US\$ 835.4mn, while imports grew by 19.6% y/y, reaching US\$ 2.7bn.

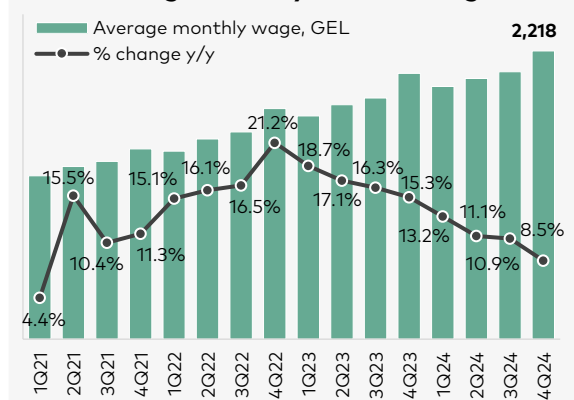
Key macro indicators

	2024E	2025F
Real GDP growth (% change)	9.4%	5.0%
GDP per capita (ppp)	28,161	29,114
GDP per capita (US\$)	9,141	9,476
Population (mn)	3.7	3.7
Inflation (average)	1.1%	3.9%
Gross reserves (US\$ bn)	4.4	4.2
CAD (% of GDP)	4.9%	5.5%
Fiscal deficit (% of GDP)	2.5%	2.5%
Total public debt (% of GDP)	36.2%	37.0%
Fitch/S&P/Moody's*	BB/BB/Ba2	

Source: Official data, Rating agencies, Galt & Taggart

*Latest sovereign credit ratings

Average monthly nominal wage



Source: Geostat

Nominal GDP per capita, US\$



Source: Geostat

Money market

Ministry of Finance T-bills/T-notes:

7.8-year GEL 50.0mn (US\$ 18.0mn) treasury notes were sold at the auction held at NBG on March 18, 2025. Total demand was 1.5x higher and the weighted average yield was fixed at 8.806%, up by 0.105ppts from previous auction held in Feb-25.

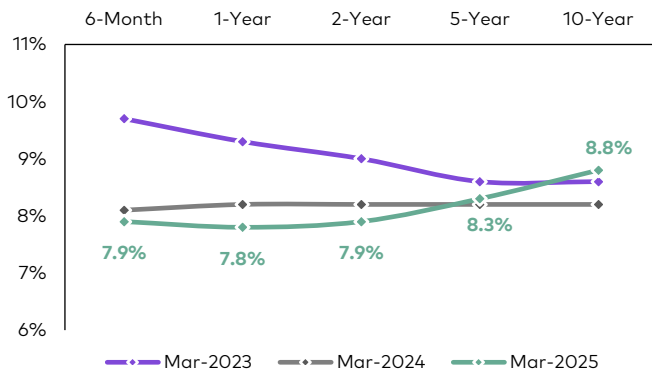
The nearest treasury security auction is scheduled for March 25, 2025, where GEL 80.0mn nominal value 5.1-year benchmark bonds will be sold.

T-bills / T-notes in 2025

Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*
Short-term (less than 1-year)	210	360	420
Long-term (over 1-year)	527	1,860	9,615
Total	737	2,220	10,035

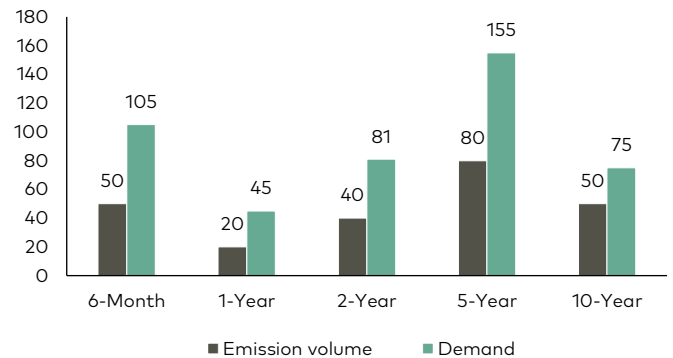
Source: MoF
*As of February 2025

T-bills / T-notes, yield curve



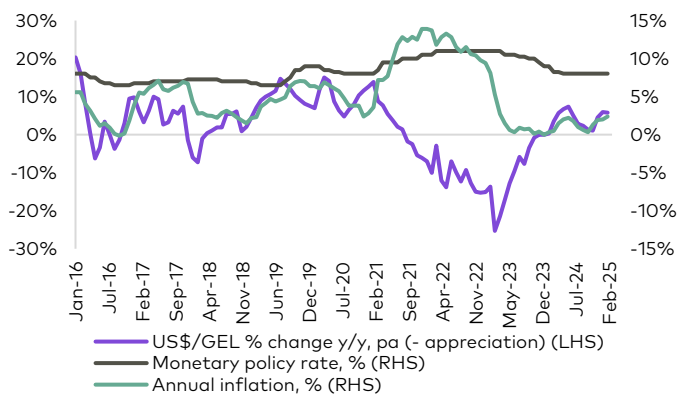
Source: NBG

Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



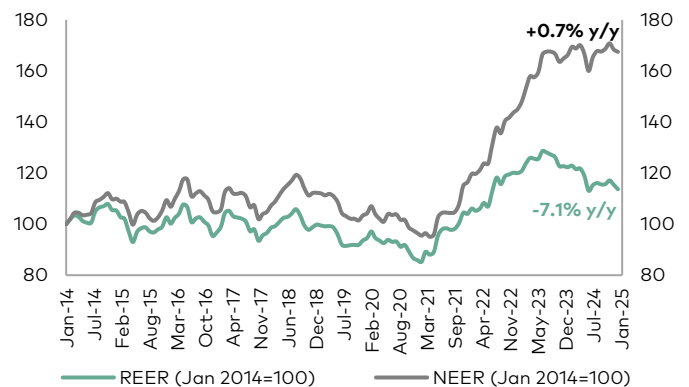
Source: NBG

Monetary policy rate, inflation and FX rate



Source: NBG, Geostat

Nominal and real effective exchange rates



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate



Fixed income

Georgian Eurobonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Mood y/Scope)	Mid price	Mid yield, %	Z-spread, bps
GEORG 04/26	USD	500	2.750%	Apr-21	Apr-26	BB/BB/Ba2	95.62	7.05	304.78
GRAIL 06/28	USD	500	4.000%	Jun-21	Jun-28	BB-/BB-/-	88.49	8.12	440.23
GEBGG 9 1/2 PERP	USD	300	9.500%	Apr-24	n/a	B-/-/B2	98.76	9.86	613.90
SILKNET 01/27	USD	300	8.375%	Jan-22	Jan-27	BB-/-/B1	101.57	7.44	229.69
TBC 8.894 PERP	USD	75	8.894%	Nov-21	n/a	B-/-/-	97.36	10.48	665.74
TBC 10 1/4 PERP	USD	300	10.250%	Apr-24	n/a	-/-/B2	101.04	9.95	622.48
CGEOLN 07/29	USD	300	8.875%	Jul-24	Jul-29	BB-/BB-/-	101.80	8.37	451.57

■ Galt & Taggart-led and/or co-managed deals
Source: Bloomberg

Georgian local bonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield
USD								
Bakhvi Hydro Power	USD	1.2	9.40%	Nov-17	Nov-27	-/-/-/-	n/a	n/a
Geo. Renewable Power Oper.	USD	80	7.00%	Oct-22	Oct-27	-/-/-/-	100.00	7.00%
Geosteel	USD	15	9.00%	Apr-23	Apr-25	-/-/-/-	99.99	9.00%
Silk Real Estate	USD	20	9.00%	Apr-23	Apr-26	-/-/-/-	99.99	9.00%
Tegeta Motors	USD	20	8.50%	Apr-23	Apr-25	-/-/-/BB-	99.77	8.75%
Energy Development Georgia	USD	10	8.50%	Jun-23	Jun-25	-/-/-/-	n/a	n/a
Georgia Capital	USD	150	8.50%	Aug-23	Aug-28	-/BB-/-/-	101.08	8.13%
Silk Real Estate	USD	20	9.25%	Sep-23	Sep-26	-/-/-/-	100.91	8.63%
Prime Concrete	USD	7.5	10.50%	Sep-23	Sep-27	-/-/-/-	n/a	n/a
Austrian-Georgian Development	USD	15	9.00%	Oct-23	Oct-25	-/-/-/-	n/a	n/a
MFO EuroCredit	USD	10	9.50%	Dec-23	Dec-27	-/-/-/-	n/a	n/a
Geosteel	USD	5	8.50%	Dec-23	Dec-25	-/-/-/-	99.63	8.75%
IG Development	USD	20	8.50%	Dec-23	Dec-25	-/-/-/-	99.61	8.75%
Tegeta Motors	USD	5	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
Tegeta Motors	USD	3.3	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
IG Development	USD	19.5	8.50%	Jul-24	Jul-26	-/-/-/-	n/a	8.63%
Tegeta Motors	USD	5	8.50%	Jul-24	Jul-26	-/-/-/BB-	n/a	n/a
MP Development	USD	5	8.75%	Jul-24	Jul-26	-/-/-/-	n/a	8.75%
JSC BasisBank	USD	20	7.00%	Aug-24	Aug-27	-/-/-/-	n/a	7.00%
Georgia Real Estate	USD	25	8.50%	Aug-24	Aug-26	-/-/-/-	n/a	8.50%
Chavchavadze 64B	USD	10	8.75%	Aug-24	Aug-26	-/-/-/-	n/a	8.75%
Tegeta Motors	USD	5	8.25%	Dec-24	Dec-26	-/-/-/BB-	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals
Source: Bloomberg, Galt & Taggart



Fixed income

Georgian local bonds

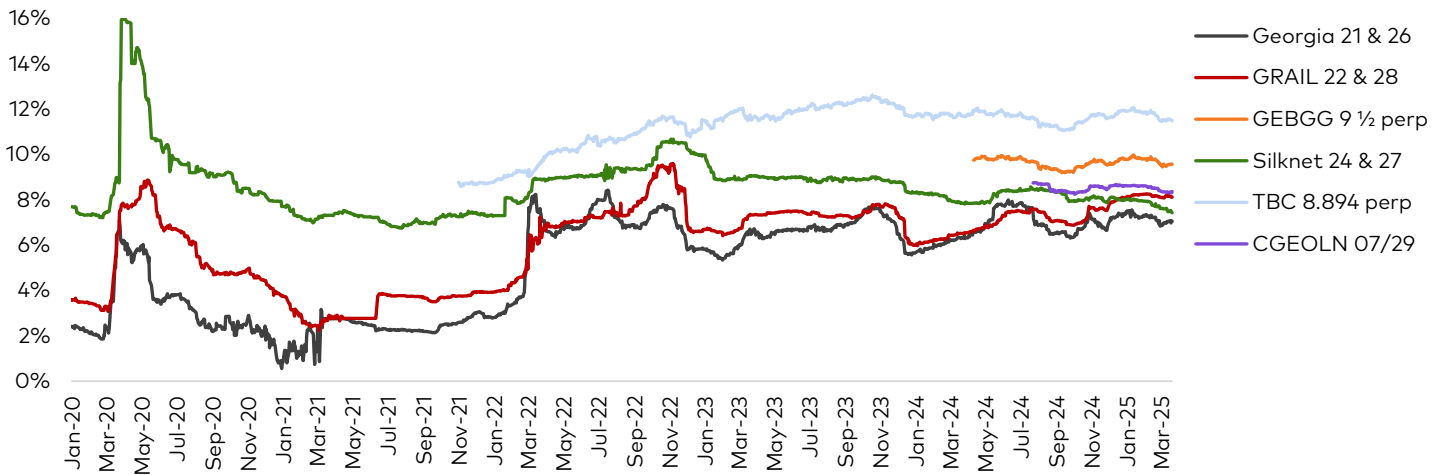
Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/Scope)	Mid price	Mid yield, %
EUR								
Tegeta Motors	EUR	5	7.00%	Apr-23	Apr-25	-/-/BB-	99.77	7.25%
Tegeta Motors	EUR	4	7.00%	Dec-23	Dec-25	-/-/BB-	99.63	7.25%
Tegeta Motors	EUR	7	6.75%	Dec-23	Dec-25	-/-/BB-	100.37	6.15%
IG Development	EUR	5	7.00%	Jan-24	Jan-26	-/-/BB-	99.60	6.15%
Tegeta Motors	EUR	10	6.75%	May-24	May-26	-/-/BB-	n/a	n/a
MP Development	EUR	3	7.75%	Jul-24	Jul-26	-/-/BB-	n/a	7.75%
Silk Real Estate	EUR	7	7.00%	Aug-24	Aug-25	-/-/BB-	n/a	7.00%
Chavchavadze 64B	EUR	3	7.75%	Aug-24	Aug-26	-/-/BB-	n/a	7.75%
GEL								
Nikora	GEL	35	TIBR3M + 3.50%	Nov-22	Nov-25	-/-/BB-	100.00	11.58%
Tegeta Motors	GEL	150	TIBR3M + 3.50%	Dec-22	Dec-25	-/-/BB-	n/a	n/a
MFO Rico Express	GEL	130	TIBR1D + 2.00%	Mar-23	Mar-26	-/-/BB+	n/a	n/a
TBC Leasing	GEL	100	TIBR3M + 3.00%	Mar-23	Mar-26	BB-/BB-	n/a	n/a
TBC Leasing	GEL	15	TIBR3M + 2.75%	Jun-23	Jun-26	BB-/BB-	n/a	n/a
Tegeta Motors	GEL	20	TIBR6M + 3.50%	Jun-23	Dec-25	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	20	14.5%	Dec-23	Dec-25	-/-/BB-	n/a	n/a
Cellfie	GEL	65	TIBR6M + 3.50%	Dec-23	Dec-26	-/-/BB-	100.00	12.33%
Tegeta Motors	GEL	10	13.50%	Jul-24	Jul-26	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	15	13.50%	Aug-24	Aug-26	-/-/BB-	100.00	13.50%
Nikora Trade	GEL	60	TIBR3M + 3.25%	Oct-24	Oct-29	-/-/BB-	n/a	n/a
MFO MBC	GEL	30	TIBR3M + 4.25%	Dec-24	Dec-26	-/-/BB+	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals
Source: Bloomberg, Galt & Taggart



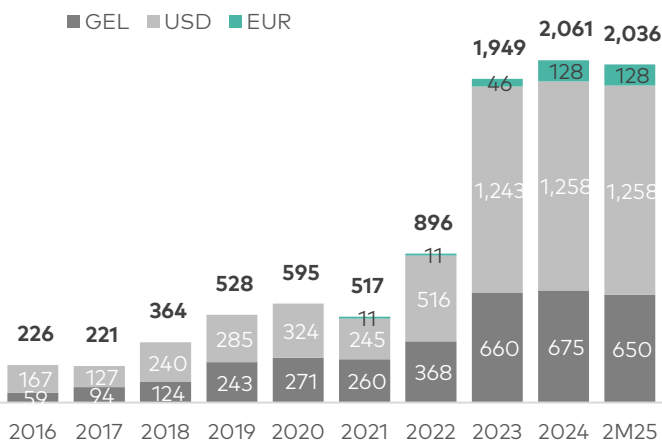
Fixed income

Georgian Eurobonds, YTM



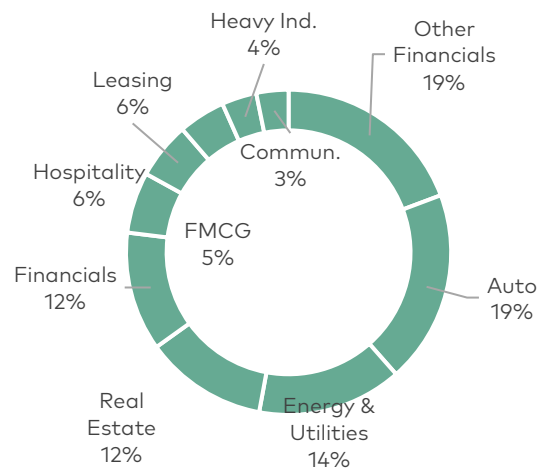
Source: Bloomberg

Georgian local corporate public bonds outstanding, GEL mn



Source: Galt & Taggart
Note: USD and EUR bonds are converted into GEL as of issuance date

Georgian local corporate public bonds outstanding by sector

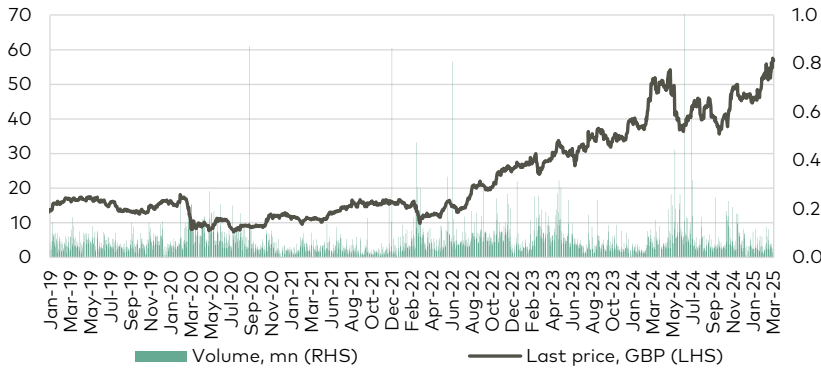


Source: Galt & Taggart



Equities

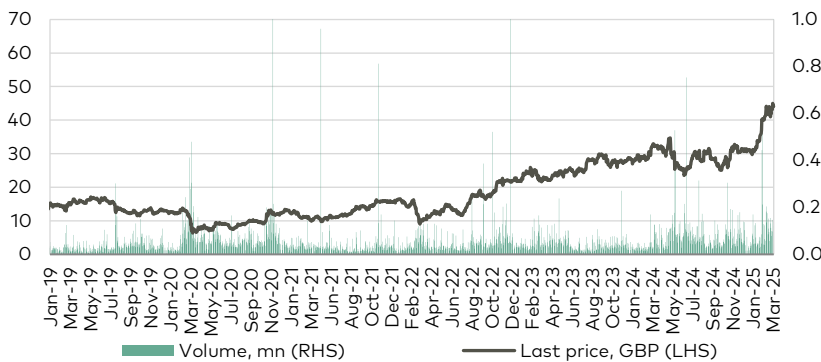
Lion Finance Group (BGEO LN)



Source: Bloomberg

Lion Finance Group (BGEO LN) shares closed at GBP 56.90/share (+1.07% w/w and +6.75% m/m). More than 337k shares traded in the range of GBP 54.60 - 57.70/share. Average daily traded volume was 63k in the last 4 weeks. The volume of BGEO shares traded was at 0.76% of its capitalization.

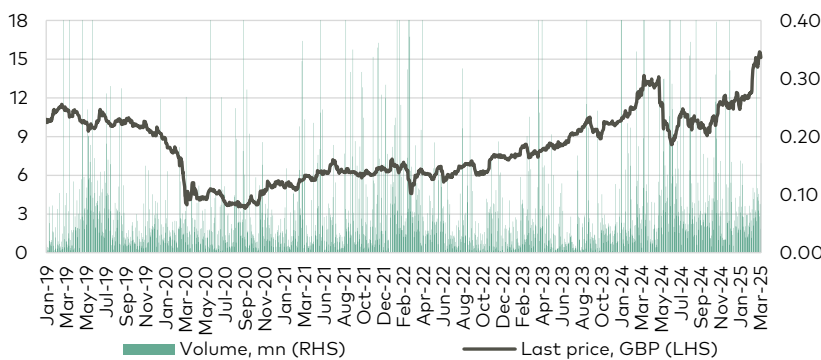
TBC Bank Group (TBCG LN)



Source: Bloomberg

TBC Bank Group (TBCG LN) closed the week at GBP 44.10/share (+0.80% w/w and +7.30% m/m). More than 1.6mn shares changed hands in the range of GBP 43.05 - 45.40/share. Average daily traded volume was 176k in the last 4 weeks. The volume of TBCG shares traded was at 3.01% of its capitalization.

Georgia Capital (CGEO LN)



Source: Bloomberg

Georgia Capital (CGEO LN) shares closed at GBP 15.12/share (-0.53% w/w and +13.17% m/m). More than 425k shares traded in the range of GBP 15.04 - 15.76/share. Average daily traded volume was 95k in the last 4 weeks. The volume of CGEO shares traded was at 1.08% of its capitalization.



Equities, continued

Eastern European banks

	Ticker	Currency	Share price	Mcap, mn	6M chg	y/y chg	YTD chg	P/E			P/B		
								2023	2024	2025F	2023	2024	2025F
Lion Finance Group	BGEO	GBP	56.90	2,529	45.7%	16.6%	20.8%	4.36x	2.92x	4.40x	1.25x	1.02x	1.19x
TBC	TBC	GBP	44.10	2,484	60.1%	35.7%	41.3%	4.68x	4.80x	5.98x	1.15x	1.12x	na
Halyk Bank	HSBK	USD	21.30	5,807	20.5%	18.3%	9.6%	2.57x	na	3.42x	0.72x	na	na
Akbank	AKBNK	TRY	53.75	279,500	-10.6%	19.3%	-17.1%	2.86x	7.96x	3.70x	0.9x	1.4x	0.92x
Garanti	GARAN	TRY	107.20	450,240	-10.1%	57.8%	-13.8%	2.84x	5.73x	3.73x	1.00x	1.58x	1.05x
Isbank	ISCTR	TRY	12.07	301,750	-10.0%	8.3%	-10.9%	3.23x	7.43x	3.41x	0.87x	1.06x	0.76x
PKO	PKO	PLN	76.12	95,150	36.6%	31.0%	27.4%	11.44x	na	7.95x	1.39x	na	1.76x
PEKAO	PEO	PLN	177.00	46,457	18.8%	-1.2%	28.4%	5.99x	5.68x	7.27x	1.31x	1.13x	1.32x
Millennium	MIL	PLN	13.42	16,280	52.2%	27.0%	50.8%	17.78x	15.08x	6.72x	1.47x	1.39x	1.67x
Mbank	MBK	PLN	819.00	34,805	24.7%	11.3%	49.7%	na	10.36x	8.32x	1.65x	1.31x	1.68x
BRD	BRD	RON	18.26	12,725	-8.9%	-11.4%	-2.0%	7.62x	8.52x	8.35x	1.42x	1.38x	1.22x
Banca Transilvania	TLV	RON	27.80	25,489	-0.7%	15.8%	3.0%	6.69x	4.86x	6.42x	1.46x	na	1.45x
Komerčni	KOMB	CZK	1,083.00	205,823	39.9%	32.1%	27.6%	8.76x	9.29x	12.08x	1.09x	1.27x	1.62x
Mean								6.57x	7.51x	6.29x	1.21x	1.27x	1.33x
Median								5.34x	7.43x	6.42x	1.25x	1.29x	1.32x

Source: Bloomberg, S&P Capital IQ

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