Economy

Real GDP grew by 7.0% y/y in May-23

Georgia's economy continued strong growth, with real GDP up by 7.0% y/y in May-23, after a 7.5% y/y growth in previous month, based on Geostat's rapid estimates. Cumulatively, real growth came in at 7.5% y/y in 5M23. The expansion in May was primarily driven by construction, ICT, trade, financial, transportation and storage sectors, while the manufacturing and real estate sectors experienced contraction. Given the faster-than-expected reduction in the GDP deflator and upward revision of 1Q growth figure, we expect GDP growth at 6.8% in 2023, revised upwards from the previous projection of 5.8% (see updated macro forecasts here).

CA deficit reduced significantly to 3.2% of GDP in 1Q23

The Current Account (CA) deficit reduced sharply, down by 67.7% y/y to 3.2% of GDP in 1Q23, from 13.3% in 1Q22, according to NBG. This improvement was due to the strong growth in the service balance (reflecting tourism revenue growth of 102.0% y/y to US\$ 795.4mn), followed by transfers balance (+36.1% y/y). The merchandize trade deficit, traditionally the major contributor to deficit creation, increased by 25.2% y/y to US\$ 1.3bn, as exports increased by 24.2% y/y and imports were up 24.6% y/y. Notably, the positive balance in services and transfers was 1.1x higher than the trade deficit in 1Q23. In addition, the net FDI (6.1% of GDP) was 1.9x higher than CA deficit in 1Q23. Considering 1Q and ongoing data of FX inflows, we project CA deficit at 3.8% of GDP in 2023, improvement from our previous forecast of 5.4%.

Loan portfolio up 12.8% y/y in May-23

In May-23, the banking sector loan portfolio grew by 12.8% y/y (+0.9% m/m), excluding FX effect, after a 13.2% y/y growth in previous month. In unadjusted terms, loan portfolio increased by 6.1% y/y (+2.1% m/m) to GEL 45.7bn (US\$ 17.6bn), after growing by 3.7% in April. By sector, corporate loans growth was 10.3% y/y in May (+10.9% y/y in April, exc. FX effect) and retail loans growth stood at 15.0% y/y (+15.2% y/y in April). Notably, the mortgages growth came in at 11.8% y/y in May, after a 11.5% y/y growth in previous month. In May-23, loan dollarization stood at 44.5% (-4.28ppts y/y and +0.56ppts m/m) and NPLs at 1.8% (-0.16ppts y/y and +0.04ppts m/m).

Bank deposits growth accelerated to 31.2% y/y (+3.8% m/m, exc. FX effect) to GEL 45.5bn (US\$ 17.5bn) in May-23, after a 28.7% y/y growth in April. In terms of currency breakdown, GEL deposits growth accelerated further to 44.8% y/y (+39.1% y/y in previous month) and FX deposits growth (exc. FX effect) slowed to 21.3% y/y (+21.5% in previous month). As a result, the level of deposit dollarization decreased further to 50.5% (-7.66ppts y/y and -0.82ppts m/m) in May-23.

NBG purchased US\$ 154.7nm in May-23

In May-23, NBG purchased US\$ 154.7mn through the BMatch platform, after a record high monthly purchase of US\$ 322.4mn in April. Overall, in 5M23, NBG's FX purchases reached US\$ 937.6mn.

Key macro indicators

| Real GDP growth (% change) 10.5% 10.1% GDP per capita (ppp) 16,997 20,244 GDP per capita (US\$) 5,023 6,672 Population (mn) 3.7 3.7 Inflation (eop) 13.9% 9.8% Gross reserves (US\$ bn) 4.3 4.9 CAD (% of GDP) 10.4% 4.0% | - | | |
|---|------------------------------|--------|--------|
| GDP per capita (ppp) 16,997 20,244 GDP per capita (US\$) 5,023 6,672 Population (mn) 3.7 3.7 Inflation (eop) 13.9% 9.8% Gross reserves (US\$ bn) 4.3 4.9 | | 2021 | 2022 |
| GDP per capita (US\$) 5,023 6,672 Population (mn) 3.7 3.7 Inflation (eop) 13.9% 9.8% Gross reserves (US\$ bn) 4.3 4.9 | Real GDP growth (% change) | 10.5% | 10.1% |
| Population (mn) 3.7 3.7 Inflation (eop) 13.9% 9.8% Gross reserves (US\$ bn) 4.3 4.9 | GDP per capita (ppp) | 16,997 | 20,244 |
| Inflation (eop) 13.9% 9.8% Gross reserves (US\$ bn) 4.3 4.9 | GDP per capita (US\$) | 5,023 | 6,672 |
| Gross reserves (US\$ bn) 4.3 4.9 | Population (mn) | 3.7 | 3.7 |
| • • • | Inflation (eop) | 13.9% | 9.8% |
| CAD (% of GDP) 10.4% 4.0% | Gross reserves (US\$ bn) | 4.3 | 4.9 |
| 0.470 4.670 | CAD (% of GDP) | 10.4% | 4.0% |
| Fiscal deficit (% of GDP) 6.1% 3.1% | Fiscal deficit (% of GDP) | 6.1% | 3.1% |
| Total public debt (% of GDP) 49.7% 39.8% | Total public debt (% of GDP) | 49.7% | 39.8% |
| Fitch/S&P/Moody's* BB/BB/Ba2 | Fitch/S&P/Moody's* | BB/ | BB/Ba2 |

Source: Official data, Rating agencies, Galt & Taggart

CA deficit and net FDI - CA deficit, as % of GDP 15% Net FDI, as % of GDP 10.0% 10% 7.4% 6.1% 5% 0% -5% -10% -15% 3Q19 4Q19 4020 1021 2021 3021 4021 1022 2022 3022 4022 1023 δ <u>δ</u>

Source: NBG, Geostat

NBG's net FX purchases, US\$ mn



Source: NBG

^{*}Latest sovereign credit ratings



Money market

Ministry of Finance T-bills/T-notes:

5-year GEL 90.0mn (US\$ 34.2mn) Benchmark bonds were sold at the auction held at NBG on June 27, 2023. Total demand was 2.3x higher and the weighted average yield was fixed at 8.459%, down by 0.176ppts from previous auction held in May-23.

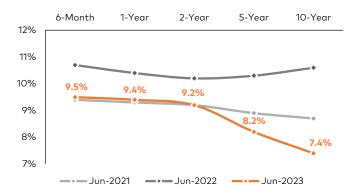
The nearest treasury security auction is scheduled for July 4, 2023, where GEL 20.0mn nominal value 6-month T-bills and GEL 40.0mn nominal value 2-year Benchmark bonds will be sold.

T-bills / T-notes in 2023

| Maturity | YTD placements, GEL mn | Remaining placements, GEL mn | Outstanding amount, GEL mn* |
|----------|------------------------------|------------------------------------|-----------------------------------|
| 6-month | 120 | 120 | 420 |
| 1-year | 120 | 120 | 420 |
| 2-year | 256 | 240 | |
| 5-year | 575 | 540 | 6,825 |
| 10-year | 360 | 660 | |
| Total | 1,431 | 1,680 | 7,245 |

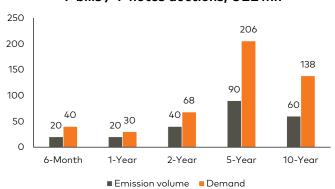
Source: MoF *As of May 2023

T-bills / T-notes, yield curve



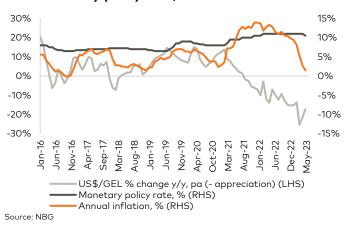
Source: NBG

Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn

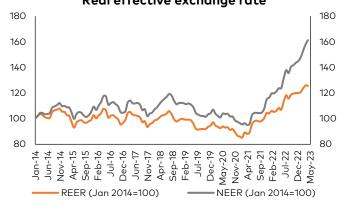


Source: NBG

Monetary policy rate, inflation and FX rate



Nominal effective exchange rate and Real effective exchange rate



Source: NBG Note: Index growth/decline means appreciation/depreciation of exchange rate



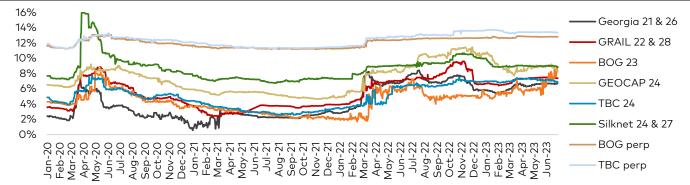
Fixed income

Corporate Eurobonds: Bank of Georgia Group Eurobonds (GEBGG) closed at 8.90% yield, trading at 99.82 (-0.04% w/w). Georgia Capital Eurobonds (GEOCAP) were trading at 98.63 (+0.34% w/w), yielding 8.23%.

Georgian Railway Eurobonds (GRAIL) traded at 86.11 (+0.14% w/w), yielding 7.40%.

Georgian Sovereign Eurobonds (GEORG) closed at 89.94 (-0.24% w/w) at 6.75% yield to maturity.

Georgian Eurobonds, YTM



Source: Bloomberg

Georgian Eurobonds performance

| Georgian Eurobonds performance | | | | | | | | | |
|--------------------------------|----------|------------|------------|---------------|--|-----------|--------------|---------------|--|
| Issuer | Currency | Amount, mn | Coupon | Maturity date | Ratings (Fitch/S&P/Mood y/Scope) | Mid price | Mid yield, % | Z-spread, bps | |
| GEORG 04/26 | USD | 500 | 2.750% | Apr-26 | BB/BB/Ba2 | 89.94 | 6.75 | 231.75 | |
| GRAIL 06/28 | USD | 500 | 4.000% | Jun-28 | BB-/BB-/- | 86.11 | 7.40 | 346.59 | |
| GEBGG 07/23 | USD | 350 | 6.000% | Jul-23 | BB/-/Ba2 | 99.82 | 8.90 | n/a | |
| GEBGG 11 1/8 PERP | USD | 100 | 11.125% | n/a | B-/-/- | 99.13 | 12.82 | 669.32 | |
| GEOCAP 03/24 | USD | 300 | 6.125% | Mar-24 | -/B+/B1 | 98.63 | 8.23 | 277.01 | |
| SILKNET 01/27 | USD | 300 | 8.375% | Jan-27 | B+/-/B1 | 98.58 | 8.85 | 460.05 | |
| TBC 06/24 | USD | 300 | 5.750% | Jun-24 | BB/-/Ba2 | 99.03 | 6.81 | 141.29 | |
| TBC PERP | USD | 125 | 10.775% | n/a | B-/-/- | 96.86 | 13.32 | 833.06 | |
| | | Geor | gian local | bonds perfor | mance | | | | |
| GLC | USD | 12 | 5.75% | Jul-23 | -/-/- | 99.94 | 5.88 | n/a | |
| GLC | EUR | 3 | 4.75% | Jul-23 | -/-/- | 99.99 | 4.75 | n/a | |
| Lisi Lake Development | USD | 12 | 6.50% | Dec-24 | -/-/-/B+ | 99.59 | 6.75 | n/a | |
| Lisi Lake Development | USD | 10 | 8.50% | Dec-24 | -/-/-/B+ | n/a | n/a | n/a | |
| IG Development | USD | 15 | 6.75% | Jan-24 | -/-/- | 98.23 | 8.90 | n/a | |
| IG Development | USD | 15 | 8.50% | Jul-24 | -/-/- | 99.80 | 8.65 | n/a | |
| Georgia Real Estate | USD | 35 | 8.50% | Oct-24 | -/-/- | 99.78 | 8.65 | n/a | |
| Geo. Renewable Power Oper. | USD | 80 | 7.00% | Oct-27 | -/-/- | 99.04 | 7.25 | n/a | |
| SRG Real Estate | USD | 20 | 9.00% | Apr-26 | -/-/- | n/a | n/a | n/a | |
| Geosteel | USD | 15 | 9.00% | Apr-25 | -/-/- | n/a | n/a | n/a | |
| Tegeta Motors | USD | 20 | 8.50% | Apr-25 | -/-/-/BB- | n/a | n/a | n/a | |
| Tegeta Motors | EUR | 5 | 7.00% | Apr-25 | -/-/-/BB- | n/a | n/a | n/a | |
| Geo. Beer Company | GEL | 25 | 15.00% | Dec-23 | -/-/-/BB- | n/a | n/a | n/a | |
| Evex Hospitals | GEL | 50 | 14.10% | Nov-24 | -/-/-/BB | n/a | n/a | n/a | |
| Nikora Trade | GEL | 35 | 14.50% | Nov-24 | -/-/-/B+ | n/a | n/a | n/a | |
| TBC Leasing | GEL | 58.4 | 14.25% | Mar-26 | BB-/-/- | n/a | n/a | n/a | |

Source: Bloomberg



Equities

Bank of Georgia Group (BGEO LN)



Source: Bloomberg

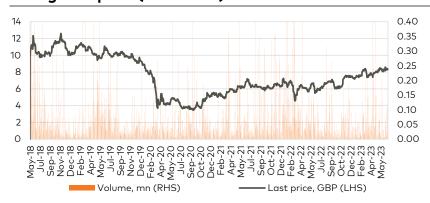
Bank of Georgia Group (BGEO LN) shares closed at GBP 29.25/share (-1.35% w/w and -4.72% m/m). More than 473k shares traded in the range of GBP 29.05 - 31.55/share. Average daily traded volume was 86k in the last 4 weeks. The volume of BGEO shares traded was at 1.02% of its capitalization.

TBC Bank Group (TBCG LN)



TBC Bank Group (TBCG LN) closed the week at GBP 24.70/share (-1.79% w/w and +4.88% m/m). More than 121k shares changed hands in the range of GBP 24.45 -25.50/share. Average daily traded volume was 49k in the last 4 weeks. The volume of TBCG shares traded was at 0.22% of its capitalization.

Georgia Capital (CGEO LN)



Georgia Capital (CGEO LN) shares closed at GBP 8.31/share (-1.66% w/w and +0.73% m/m). More than 225k shares traded in the range of GBP 8.20 - 8.45/share. Average daily traded volume was 32k in the last 4 weeks. The volume of CGEO shares traded was at 0.51% of its capitalization.

Source: Bloomberg



Equities, continued

Eastern European banks

| | | | | | | | | | P/E | | | P/B | |
|-----------------------|--------|----------|-------------|-------------|--------|---------|------------|--------|-------|-------|-------|-------|-------|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2022 | 2023F | 2024F | 2022 | 2023F | 2024F |
| Bank of Georgia | BGEO | GBP | 29.25 | 1,360 | 12.3% | 124.0% | 12.3% | 2.74x | 4.13x | 3.86x | 0.90x | 0.83x | 0.71x |
| TBC | TBC | GBP | 24.70 | 1,358 | 8.8% | 95.4% | 8.8% | 4.10x | 4.39x | 3.84x | 1.04x | 0.99x | 0.84x |
| Halyk Bank | HSBK | USD | 14.04 | 3,829 | 26.5% | 40.4% | 26.5% | 2.69x | 2.73x | 2.44x | 0.78x | 0.74x | 0.62x |
| Akbank | AKBNK | TRY | 20.20 | 105,040 | 3.3% | 151.9% | 3.3% | 1.40x | 2.52x | 2.30x | 0.55x | 0.59x | 0.49x |
| Garanti | GARAN | TRY | 32.04 | 134,568 | 6.7% | 130.5% | 6.7% | 1.91x | 3.06x | 2.53x | 0.73x | 0.72x | 0.59x |
| Isbank | ISCTR | TRY | 14.06 | 140,600 | 10.1% | 221.0% | 10.1% | 0.84x | 2.80x | 2.53x | 0.60x | 0.63x | 0.51x |
| PKO | PKO | PLN | 36.15 | 45,188 | 19.3% | 29.1% | 19.3% | 10.98x | 6.71x | 6.85x | 1.03x | 1.06x | 1.00x |
| PEKAO | PEO | PLN | 110.80 | 29,082 | 28.1% | 35.9% | 28.1% | na | 5.74x | 6.62x | na | 1.05x | 1.00x |
| Millennium | MIL | PLN | 5.76 | 6,987 | 25.8% | 48.2% | 25.8% | na | 2.42x | 3.16x | 1.04x | 1.10x | 0.92x |
| Mbank | MBK | PLN | 406.10 | 17,232 | 37.2% | 80.8% | 37.2% | na | 3.74x | 5.53x | 1.10x | 1.00x | 0.92x |
| BRD | BRD | RON | 13.22 | 9,213 | 1.7% | 4.8% | 1.7% | 6.81x | 6.15x | 6.59x | 1.31x | 1.12x | 1.09x |
| Banca Transilvania | TLV | RON | 20.74 | 14,677 | 4.1% | 4.3% | 4.1% | na | 6.28x | 6.01x | 1.60x | 1.29x | 1.15x |
| Komercni | KOMB | CZK | 664.50 | 126,288 | 1.5% | 0.3% | 1.5% | 8.36x | 8.29x | 8.42x | 1.21x | 0.97x | 0.93x |
| Mean | | | | | | | | 4.42x | 4.54x | 4.67x | 0.99x | 0.93x | 0.83x |
| Median | | | | | | | | 2.74x | 4.13x | 3.86x | 1.04x | 0.99x | 0.92x |

Source: Bloomberg, S&P Capital IQ

Investment management companies

| | | | | | | | | | P/E | | | P/B | |
|--------------------------------------|--------|----------|-------------|-------------|--------|---------|------------|--------|--------|-------|-------|-------|-------|
| | Ticker | Currency | Share price | Mcap, mn | 6M chg | y/y chg | YTD chg | 2022 | 2023F | 2024F | 2022 | 2023F | 2024F |
| Georgia Capital | CGEO | GBP | 8.31 | 366 | 13.8% | 37.1% | 13.8% | na | na | na | 0.38x | na | na |
| Tinc Comm | TINC | EUR | 12.00 | 436 | -4.0% | -8.8% | -4.0% | 18.33x | na | na | 0.99x | na | na |
| Sabanci Holding | SAHOL | TRY | 46.02 | 93,899 | 2.1% | 143.4% | 2.1% | 1.77x | 3.65x | 2.46x | 0.77x | 0.54x | 0.45x |
| Deutsche Beteiligungs | DBAN | EUR | 28.90 | 543 | 3.6% | 14.2% | 3.6% | na | 5.40x | 5.16x | 1.00x | 0.82x | 0.73x |
| Eurazeo | RF | EUR | 64.45 | 5,106 | 10.9% | 9.1% | 10.9% | 8.89x | 9.71x | 8.32x | 0.78x | 0.65x | 0.59x |
| Carlyle Group | CG | USD | 31.99 | 11,585 | 7.2% | 1.1% | 7.2% | 8.50x | 11.08x | 7.85x | 1.70x | 2.06x | 1.56x |
| Wendel SE | MF | EUR | 94.00 | 4,174 | 7.8% | 17.9% | 7.8% | 6.63x | 7.66x | 7.55x | na | 1.29x | 1.16x |
| HgCapital Trust | HGT | GBP | 3.71 | 1,696 | 5.7% | 12.1% | 5.7% | na | na | na | na | na | na |
| NB Private Equity Partners | NBPE | GBP | 15.02 | 655 | -6.1% | 1.1% | -6.1% | na | na | na | na | na | na |
| Oakley Capital Investments | OCI | GBP | 4.40 | 781 | 4.8% | 14.2% | 4.8% | na | na | na | na | na | na |
| Princess Private Equity | PEY | EUR | 10.35 | 716 | 22.6% | -14.8% | 22.6% | na | na | na | 0.65x | na | na |
| Symphony International Holding | SIHL | USD | 0.43 | 219 | -4.7% | -4.0% | -4.7% | na | na | na | 0.47x | na | na |
| Mean | | | | • | • | | | 8.82x | 7.50x | 6.27x | 0.84x | 1.07x | 0.90x |
| Median | | | | | | | | 8.50x | 7.66x | 7.55x | 0.78x | 0.82x | 0.73x |

Source: Bloomberg, S&P Capital IQ



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