



Economy

Tourism revenues estimated at US\$ 220mn in Dec-24

Tourism revenues decreased by 10.1% y/y to US\$ 220mn in Dec-24, according to our estimates. Overall, in 2024 tourism revenues reached US\$ 4.4bn (+5.5% y/y) by our estimates.

International reserves at US\$ 4.4bn in Dec-24

Gross international reserves decreased by 11.2% y/y to US\$ 4.4bn in Dec-24, according to NBG. On a monthly basis, the reserves were up by 7.8% (+US\$ 323.7mn), reflecting mainly an increase in the upper limit on FX minimum reserve requirements for banks by 5 percentage points to 25%. Other changes in reserves were attributed to the government and/or banking sector FX operations, and likely also to NBG's FX trading via BMatch platform (information will be available on 27 January). Notably, as of Dec-24, monetary gold accounted for 13.5% of total international reserves.

Key macro indicators

	2023	2024E
Real GDP growth (% change)	7.8%	9.4%
GDP per capita (ppp)	25,188	28,119
GDP per capita (US\$)	8,284	9,128
Population (mn)	3.7	3.7
Inflation (average)	2.5%	1.1%
Gross reserves (US\$ bn)	5.0	4.4
CAD (% of GDP)	5.6%	4.9%
Fiscal deficit (% of GDP)	2.4%	2.5%
Total public debt (% of GDP)	38.9%	36.8%
Fitch/S&P/Moody's*	BB/BB/Baa2	

Source: Official data, Rating agencies, Galt & Taggart

*Latest sovereign credit ratings

Tourism revenues, US\$ bn



Source: NBG, Galt & Taggart

Gross official reserves, US\$ bn



Source: NBG

Money market

Ministry of Finance T-bills/T-notes:

3.0-year GEL 40.0mn (US\$ 14.2mn) Benchmark bonds were sold at the auction held at NBG on January 6, 2025. Total demand was 1.6x higher and the weighted average yield was fixed at 8.555%, up by 0.190ppts from previous auction held in Dec-24.

6-month GEL 50.0mn (US\$ 17.8mn) T-bills were sold at the auction held at NBG on January 6, 2025. Total demand was 2.2x higher and the weighted average yield was fixed at 7.583%, up by 0.023ppts from previous auction held in Dec-24.

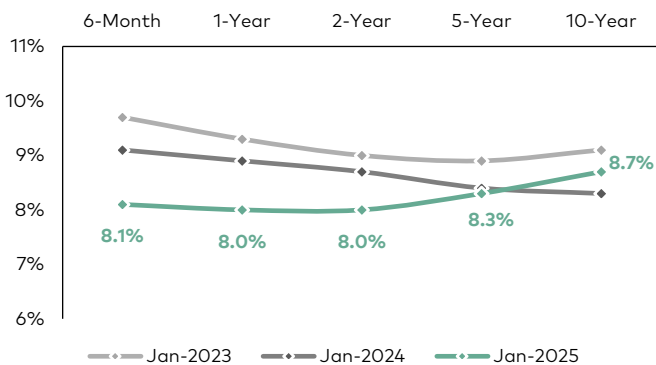
The nearest treasury security auction is scheduled for January 14, 2025, where GEL 20.0mn nominal value 1-year T-bills and GEL 30.0mn nominal value 11.7-year Benchmark Bonds will be sold.

T-bills / T-notes in 2025

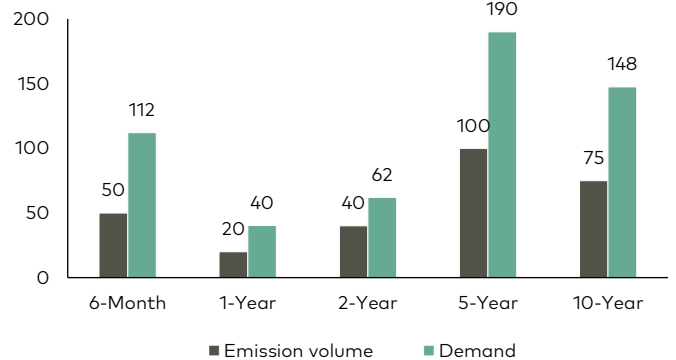
Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*
Short-term (less than 1-year)	50	520	360
Long-term (over 1-year)	40	2,340	9,088
Total	90	2,860	9,448

Source: MoF
*As of November 2024

T-bills / T-notes, yield curve



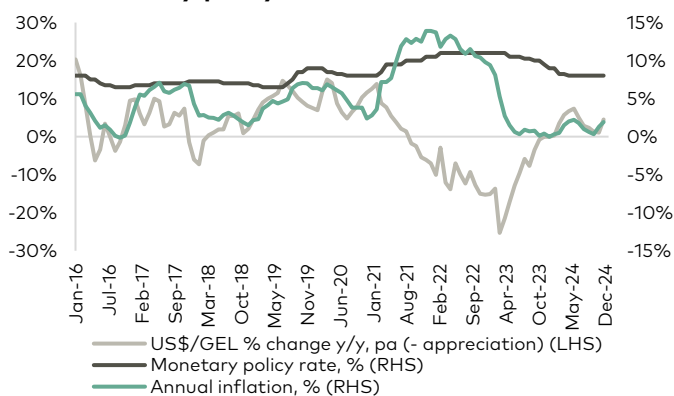
Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



Source: NBG

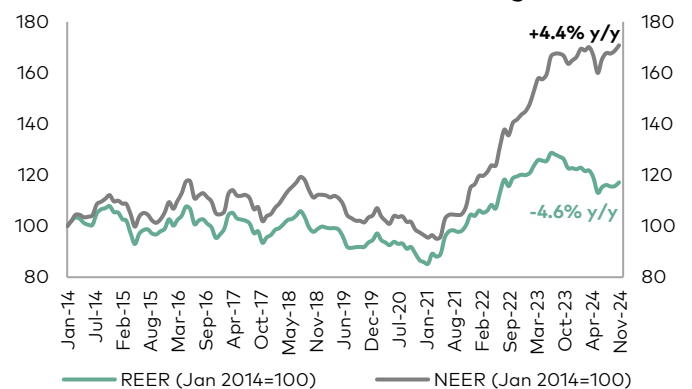
Source: NBG

Monetary policy rate, inflation and FX rate



Source: NBG, Geostat

Nominal and real effective exchange rates



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate



Fixed income

Georgian Eurobonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Mood y/Scope)	Mid price	Mid yield, %	Z-spread, bps
GEORG 04/26	USD	500	2.750%	Apr-21	Apr-26	BB/BB/Ba2	94.33	7.51	327.16
GRAIL 06/28	USD	500	4.000%	Jun-21	Jun-28	BB-/BB-/-	87.69	8.20	396.61
GEBGG 9 1/2 PERP	USD	300	9.500%	Apr-24	n/a	B-/-/B2	97.92	10.08	584.86
SILKNET 01/27	USD	300	8.375%	Jan-22	Jan-27	BB-/-/B1	100.72	7.98	336.39
TBC 8.894 PERP	USD	75	8.894%	Nov-21	n/a	B-/-/	95.91	11.17	694.37
TBC 10 1/4 PERP	USD	300	10.250%	Apr-24	n/a	-/-/B2	99.47	10.40	616.29
CGEOLN 07/29	USD	300	8.875%	Jul-24	Jul-29	BB-/BB-/-	100.91	8.63	434.09

■ Galt & Taggart-led and/or co-managed deals
Source: Bloomberg

Georgian local bonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield
USD								
Bakhvi Hydro Power	USD	1.2	9.40%	Nov-17	Nov-27	-/-/-/-	n/a	n/a
Geo. Renewable Power Oper.	USD	80	7.00%	Oct-22	Oct-27	-/-/-/-	100.00	7.00%
Geosteel	USD	15	9.00%	Apr-23	Apr-25	-/-/-/-	99.99	9.00%
Silk Real Estate	USD	20	9.00%	Apr-23	Apr-26	-/-/-/-	99.99	9.00%
Tegeta Motors	USD	20	8.50%	Apr-23	Apr-25	-/-/-/BB-	99.77	8.75%
Energy Development Georgia	USD	10	8.50%	Jun-23	Jun-25	-/-/-/-	n/a	n/a
Georgia Capital	USD	150	8.50%	Aug-23	Aug-28	-/BB-/-/-	101.08	8.13%
Silk Real Estate	USD	20	9.25%	Sep-23	Sep-26	-/-/-/-	100.91	8.63%
Prime Concrete	USD	7.5	10.50%	Sep-23	Sep-27	-/-/-/-	n/a	n/a
Austrian-Georgian Development	USD	15	9.00%	Oct-23	Oct-25	-/-/-/-	n/a	n/a
MFO EuroCredit	USD	10	9.50%	Dec-23	Dec-27	-/-/-/-	n/a	n/a
Geosteel	USD	5	8.50%	Dec-23	Dec-25	-/-/-/-	99.63	8.75%
IG Development	USD	20	8.50%	Dec-23	Dec-25	-/-/-/-	99.61	8.75%
Tegeta Motors	USD	5	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
Tegeta Motors	USD	3.3	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
IG Development	USD	19.5	8.50%	Jul-24	Jul-26	-/-/-/-	n/a	8.63%
Tegeta Motors	USD	5	8.50%	Jul-24	Jul-26	-/-/-/BB-	n/a	n/a
MP Development	USD	5	8.75%	Jul-24	Jul-26	-/-/-/-	n/a	8.75%
JSC BasisBank	USD	20	7.00%	Aug-24	Aug-27	-/-/-/-	n/a	7.00%
Georgia Real Estate	USD	25	8.50%	Aug-24	Aug-26	-/-/-/-	n/a	8.50%
Chavchavadze 64B	USD	10	8.75%	Aug-24	Aug-26	-/-/-/-	n/a	8.75%
Tegeta Motors	USD	5	8.25%	Dec-24	Dec-26	-/-/-/BB-	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals
Source: Bloomberg, Galt & Taggart

Fixed income

Georgian local bonds

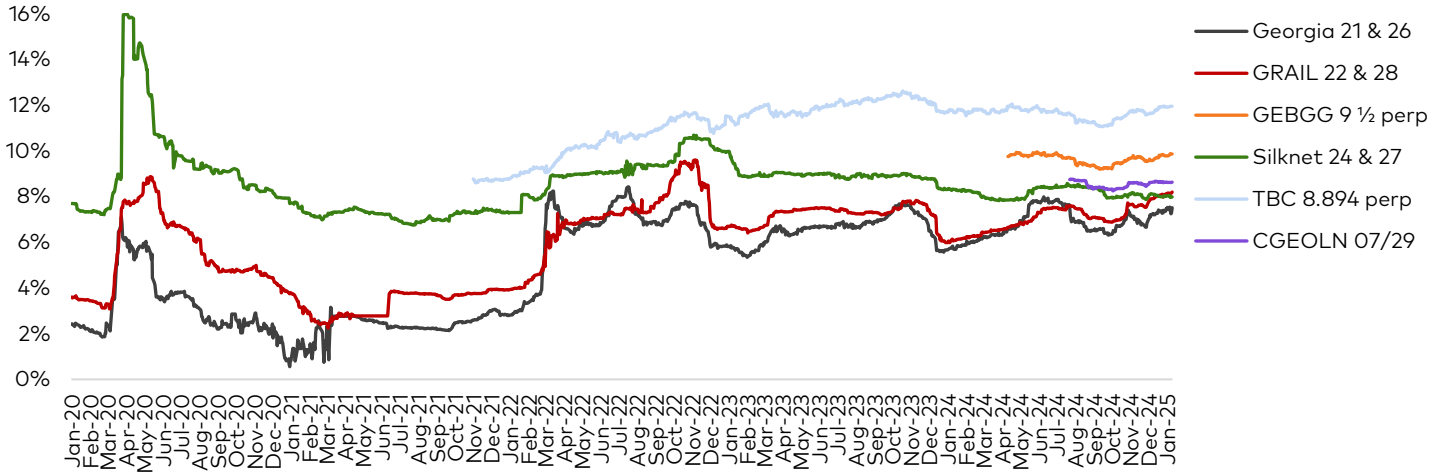
Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/Scope)	Mid price	Mid yield, %
EUR								
Tegeta Motors	EUR	5	7.00%	Apr-23	Apr-25	-/-/BB-	99.77	7.25%
Tegeta Motors	EUR	4	7.00%	Dec-23	Dec-25	-/-/BB-	99.63	7.25%
Tegeta Motors	EUR	7	6.75%	Dec-23	Dec-25	-/-/BB-	100.37	6.15%
IG Development	EUR	5	7.00%	Jan-24	Jan-26	-/-/BB-	99.60	6.15%
Tegeta Motors	EUR	10	6.75%	May-24	May-26	-/-/BB-	n/a	n/a
MP Development	EUR	3	7.75%	Jul-24	Jul-26	-/-/BB-	n/a	7.75%
Silk Real Estate	EUR	7	7.00%	Aug-24	Aug-25	-/-/BB-	n/a	7.00%
Chavchavadze 64B	EUR	3	7.75%	Aug-24	Aug-26	-/-/BB-	n/a	7.75%
GEL								
Nikora	GEL	35	TIBR3M + 3.50%	Nov-22	Nov-25	-/-/BB-	100.00	11.58%
Tegeta Motors	GEL	150	TIBR3M + 3.50%	Dec-22	Dec-25	-/-/BB-	n/a	n/a
MFO Crystal	GEL	25	TIBR6M + 4.75%	Feb-23	Feb-25	B-/BB-	100.00	13.22%
MFO Rico Express	GEL	130	TIBR1D + 2.00%	Mar-23	Mar-26	-/-/BB+	n/a	n/a
TBC Leasing	GEL	100	TIBR3M + 3.00%	Mar-23	Mar-26	BB-/BB-	n/a	n/a
TBC Leasing	GEL	15	TIBR3M + 2.75%	Jun-23	Jun-26	BB-/BB-	n/a	n/a
Tegeta Motors	GEL	20	TIBR6M + 3.50%	Jun-23	Dec-25	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	20	14.5%	Dec-23	Dec-25	-/-/BB-	n/a	n/a
Cellfie	GEL	65	TIBR6M + 3.50%	Dec-23	Dec-25	-/-/BB-	100.00	12.33%
Tegeta Motors	GEL	10	13.50%	Jul-24	Jul-26	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	15	13.50%	Aug-24	Aug-26	-/-/BB-	100.00	13.50%
Nikora Trade	GEL	60	TIBR3M + 3.25%	Oct-24	Oct-29	-/-/BB-	n/a	n/a

: Galt & Taggart-led and/or co-managed deals
 Source: Bloomberg, Galt & Taggart



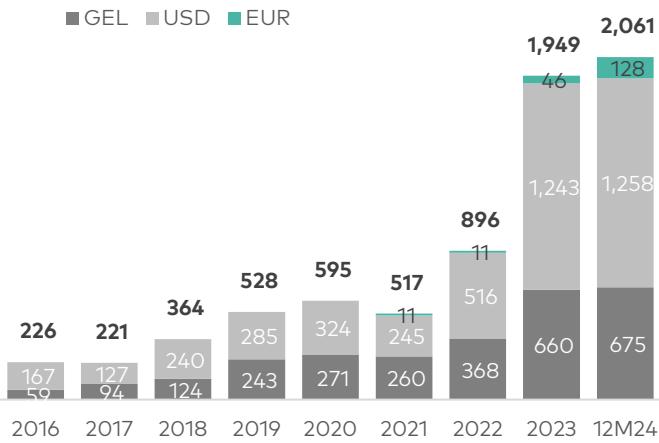
Fixed income

Georgian Eurobonds, YTM



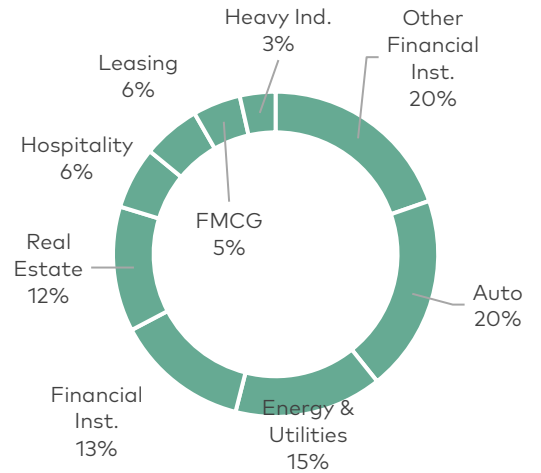
Source: Bloomberg

Georgian local corporate public bonds outstanding, GEL mn



Source: Galt & Taggart
Note: USD and EUR bonds are converted into GEL as of issuance date

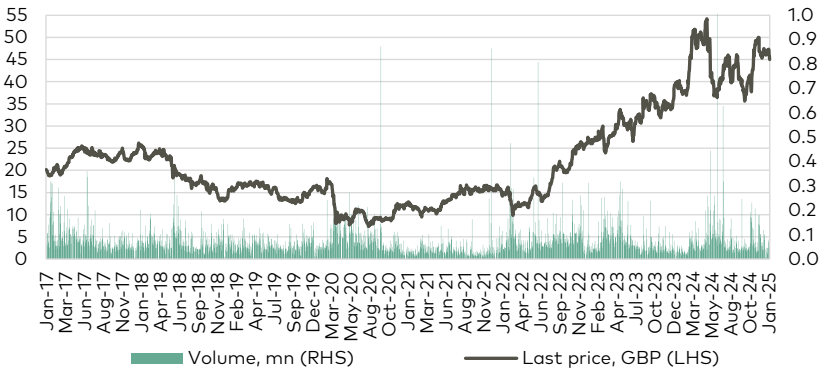
Georgian local corporate public bonds outstanding by sector



Source: Galt & Taggart

Equities

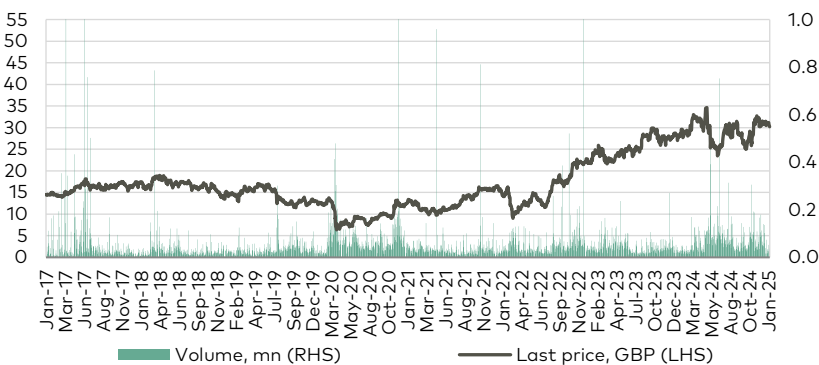
Bank of Georgia Group (BGEO LN)



Source: Bloomberg

Bank of Georgia Group (BGEO LN) shares closed at GBP 45.00/share (-3.23% w/w and -0.66% m/m). More than 288k shares traded in the range of GBP 44.75 - 48.00/share. Average daily traded volume was 56k in the last 4 weeks. The volume of BGEO shares traded was at 0.65% of its capitalization.

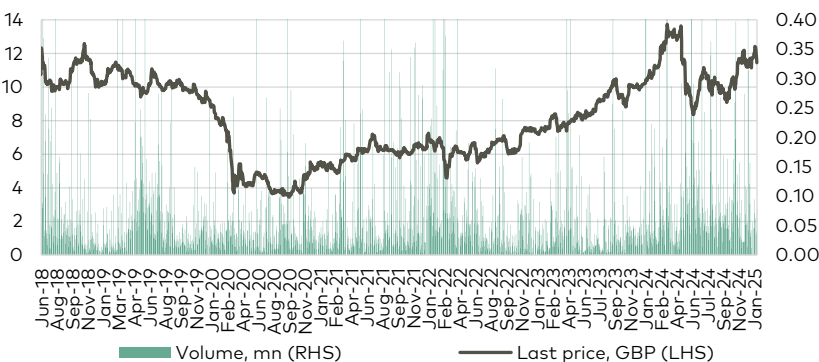
TBC Bank Group (TBCG LN)



Source: Bloomberg

TBC Bank Group (TBCG LN) closed the week at GBP 30.25/share (-2.73% w/w and -2.42% m/m). More than 198k shares changed hands in the range of GBP 29.80 - 31.50/share. Average daily traded volume was 54k in the last 4 weeks. The volume of TBCG shares traded was at 0.35% of its capitalization.

Georgia Capital (CGEO LN)



Source: Bloomberg

Georgia Capital (CGEO LN) shares closed at GBP 11.46/share (-7.73% w/w and +1.78% m/m). More than 256k shares traded in the range of GBP 11.46 - 12.60/share. Average daily traded volume was 62k in the last 4 weeks. The volume of CGEO shares traded was at 0.65% of its capitalization.



Equities, continued

Eastern European banks

	Ticker	Currency	Share price	Mcap, mn6M	chg	y/y chg	YTD chg	P/E			P/B		
								2023	2024F	2025F	2023	2024F	2025F
Bank of Georgia	BGEO	GBP	45.00	2,000	3.1%	11.8%	-4.5%	4.36x	3.87x	3.44x	1.19x	na	na
TBC	TBC	GBP	30.25	1,704	2.9%	7.5%	-3.0%	4.78x	4.68x	3.99x	1.15x	na	na
Halyk Bank	HSBK	USD	19.64	5,354	12.2%	31.8%	1.0%	2.57x	3.22x	3.15x	0.72x	na	na
Akbank	AKBNK	TRY	64.40	334,880	0.6%	58.1%	-0.7%	2.86x	6.73x	4.04x	0.90x	1.41x	1.07x
Garanti	GARAN	TRY	128.10	538,020	3.9%	100.8%	3.0%	2.84x	5.61x	4.12x	1.00x	1.63x	1.21x
Isbank	ISCTR	TRY	14.36	359,000	-9.2%	39.7%	6.1%	3.23x	6.98x	3.77x	0.87x	1.21x	0.92x
PKO	PKO	PLN	60.74	75,925	-1.1%	22.7%	1.6%	11.44x	6.92x	6.76x	1.39x	1.49x	1.39x
PEKAO	PEO	PLN	146.50	38,452	-12.5%	-0.7%	6.2%	6.07x	5.85x	6.20x	1.32x	1.17x	1.13x
Millennium	MIL	PLN	9.56	11,591	0.1%	14.0%	7.4%	17.78x	4.10x	4.73x	1.47x	1.47x	1.28x
Mbank	MBK	PLN	564.40	23,985	-10.6%	6.2%	3.1%	na	10.19x	6.01x	1.65x	1.50x	1.22x
BRD	BRD	RON	18.60	12,962	-12.3%	7.5%	-0.2%	7.62x	8.89x	9.14x	1.42x	1.34x	1.26x
Banca Transilvania	TLV	RON	27.50	25,214	-3.0%	27.5%	1.9%	7.76x	5.90x	6.93x	1.82x	1.52x	1.47x
Komerčni	KOMB	CZK	870.00	165,343	11.5%	16.5%	2.5%	8.76x	10.57x	10.62x	1.09x	1.31x	1.32x
Mean								6.67x	6.42x	5.61x	1.23x	1.40x	1.23x
Median								5.43x	5.90x	4.73x	1.19x	1.44x	1.24x

Source: Bloomberg, S&P Capital IQ

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