



## Economy

### International visitors at 6.5mn in 2024

In 4Q24, international visitors to Georgia increased by 4.6% y/y to 1.4mn persons. This growth was mainly driven by a 9.0% y/y increase in tourist arrivals, which accounted for 78.9% of total arrivals. Meanwhile, same-day arrivals fell by 9.2% y/y in the same period. Russia was the top source country by international arrivals (22.0% of total) in 4Q24, followed by Türkiye (19.6% of total) and Armenia (15.3% of total). Notably, most visitors traveled to Georgia via land (59.1% of total), followed by air (40.2% of total).

Overall, 6.5mn international visitors traveled to Georgia in 2024, with 5.1mn of them being tourist arrivals, slightly surpassing the 2019 level by 0.2%. Same-day arrivals totaled 1.4mn, recovering to 51.6% of the 2019 figure. Based on our estimate, tourism revenues reached US\$ 4.4bn in 2024, up from US\$ 4.1bn recorded in 2023.

### Goods exports at US\$ 6.6bn in 2024

In Dec-24, goods exports increased by 6.8% y/y to US\$ 549.4mn, after a 12.6% y/y growth in previous month. Goods imports rose by 20.5% y/y to US\$ 1.7bn, following a 14.2% growth y/y in previous month. Consequently, the trade deficit increased by 28.8% y/y to US\$ 1.1bn in Dec-24.

Overall in 2024, the trade deficit rose by 8.3% y/y to US\$ 10.3bn, driven by a 7.8% y/y increase in exports, which reached a record high of US\$ 6.6bn, while imports grew by 8.1% y/y, totaling a record US\$ 16.9bn.

### Money transfers at US\$ 3.4bn in 2024

Money transfers decreased by 8.2% y/y to US\$ 285.4mn in Dec-24, after a 9.6% y/y decline in previous month. Among the top countries, money transfers increased from the EU (+4.3% y/y, 46.5% of total), the USA (+18.4% y/y, 19.4% of total), Israel (+11.1% y/y, 8.2% of total) and Türkiye (+11.8% y/y, 3.2% of total) in December. In contrast, transfers reduced from Russia (-55.8% y/y, 11.0% of total) and Kazakhstan (-50.3% y/y, 2.6% of total).

Overall, in 2024 money transfers decreased by 18.9% y/y to US\$ 3.4bn.

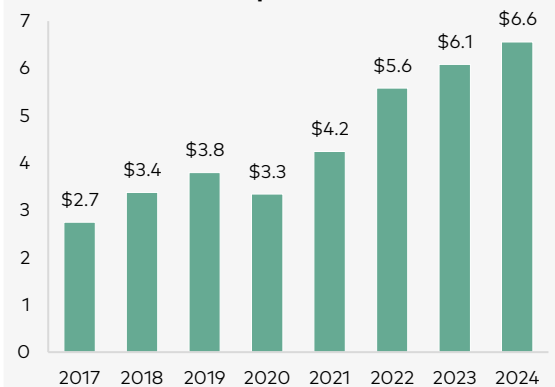
### Key macro indicators

	2023	2024E
Real GDP growth (% change)	7.8%	9.4%
GDP per capita (ppp)	25,188	28,119
GDP per capita (US\$)	8,284	9,128
Population (mn)	3.7	3.7
Inflation (average)	2.5%	1.1%
Gross reserves (US\$ bn)	5.0	4.4
CAD (% of GDP)	5.6%	4.9%
Fiscal deficit (% of GDP)	2.4%	2.5%
Total public debt (% of GDP)	38.9%	36.8%
Fitch/S&P/Moody's*	BB/BB/Baa2	

Source: Official data, Rating agencies, Galt & Taggart

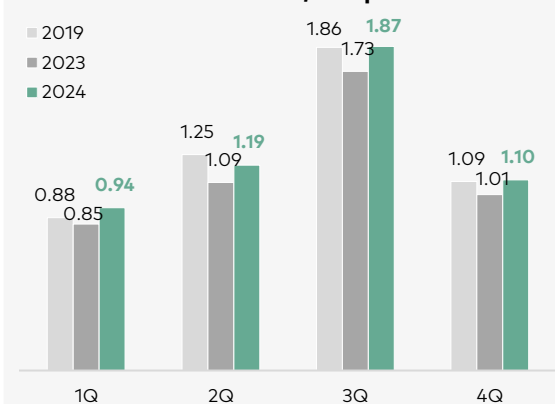
\*Latest sovereign credit ratings

### Goods exports, US\$ bn



Source: Geostat

### Tourist arrivals, mn persons



Source: GNTA

# Money market

## Ministry of Finance T-bills/T-notes:

11.7-year GEL 30.0mn (US\$ 10.6mn) Benchmark bonds were sold at the auction held at NBG on January 14, 2025. Total demand was 2.0x higher and the weighted average yield was fixed at 8.796%, up by 0.217ppts from previous auction held in Dec-24.

1-year GEL 20.0mn (US\$ 7.1mn) T-bills were sold at the auction held at NBG on January 14, 2025. Total demand was 2.3x higher and the weighted average yield was fixed at 7.641%, down by 0.020ppts from previous auction held in Dec-24.

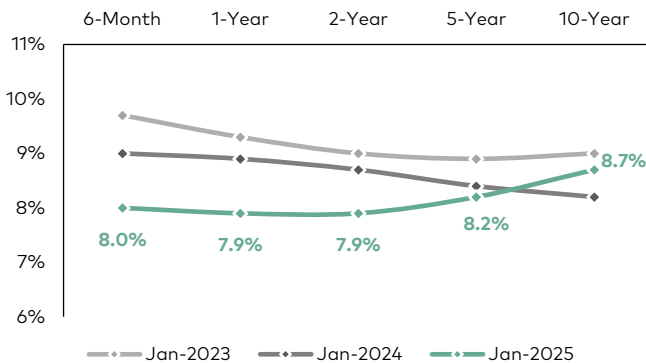
The nearest treasury security auction is scheduled for January 21, 2025, where GEL 50.0mn nominal value 7.9-year Benchmark Bonds will be sold.

## T-bills / T-notes in 2025

Maturity	YTD placements, GEL mn	Remaining placements, GEL mn	Outstanding amount, GEL mn*
Short-term (less than 1-year)	70	500	360
Long-term (over 1-year)	73	2,310	9,313
<b>Total</b>	<b>143</b>	<b>2,810</b>	<b>9,673</b>

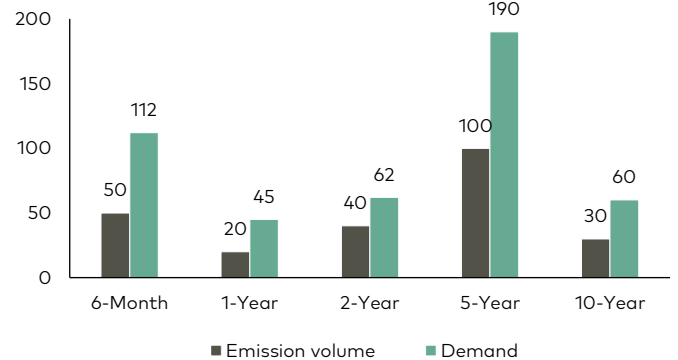
Source: MoF  
\*As of December 2024

## T-bills / T-notes, yield curve



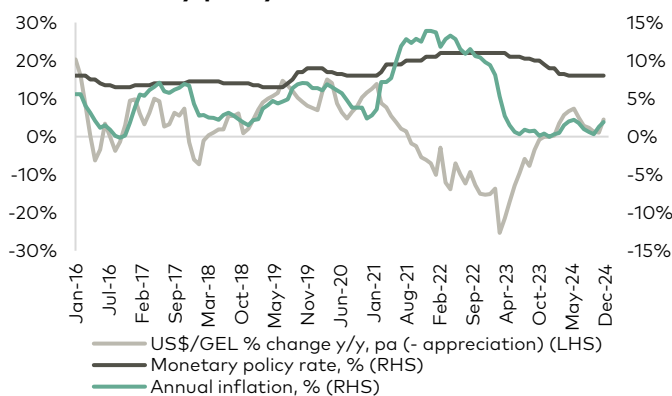
Source: NBG

## Emission volume vs. demand on latest T-bills / T-notes auctions, GEL mn



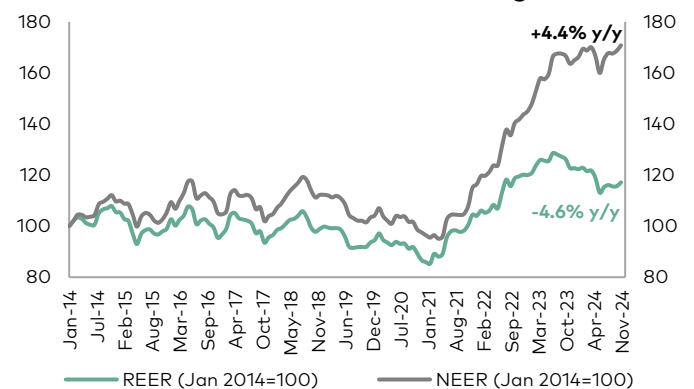
Source: NBG

## Monetary policy rate, inflation and FX rate



Source: NBG, Geostat

## Nominal and real effective exchange rates



Source: NBG

Note: Index growth/decline means appreciation/depreciation of exchange rate



## Fixed income

### Georgian Eurobonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Mood y/Scope)	Mid price	Mid yield, %	Z-spread, bps
GEORG 04/26	USD	500	2.750%	Apr-21	Apr-26	BB/BB/Ba2	94.67	7.28	310.30
GRAIL 06/28	USD	500	4.000%	Jun-21	Jun-28	BB-/BB-/-	87.63	8.24	410.45
GEBGG 9 1/2 PERP	USD	300	9.500%	Apr-24	n/a	B-/-/B2	97.94	10.08	594.09
SILKNET 01/27	USD	300	8.375%	Jan-22	Jan-27	BB-/-/B1	100.71	7.99	340.67
TBC 8.894 PERP	USD	75	8.894%	Nov-21	n/a	B-/-/-	96.05	11.11	696.31
TBC 10 1/4 PERP	USD	300	10.250%	Apr-24	n/a	-/-/B2	99.43	10.41	626.94
CGEOLN 07/29	USD	300	8.875%	Jul-24	Jul-29	BB-/BB-/-	100.95	8.62	441.78

■ Galt & Taggart-led and/or co-managed deals  
Source: Bloomberg

### Georgian local bonds

Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/ Scope)	Mid price	Mid yield
<b>USD</b>								
Bakhvi Hydro Power	USD	1.2	9.40%	Nov-17	Nov-27	-/-/-/-	n/a	n/a
Geo. Renewable Power Oper.	USD	80	7.00%	Oct-22	Oct-27	-/-/-/-	100.00	7.00%
Geosteel	USD	15	9.00%	Apr-23	Apr-25	-/-/-/-	99.99	9.00%
Silk Real Estate	USD	20	9.00%	Apr-23	Apr-26	-/-/-/-	99.99	9.00%
Tegeta Motors	USD	20	8.50%	Apr-23	Apr-25	-/-/-/BB-	99.77	8.75%
Energy Development Georgia	USD	10	8.50%	Jun-23	Jun-25	-/-/-/-	n/a	n/a
Georgia Capital	USD	150	8.50%	Aug-23	Aug-28	-/BB-/-/-	101.08	8.13%
Silk Real Estate	USD	20	9.25%	Sep-23	Sep-26	-/-/-/-	100.91	8.63%
Prime Concrete	USD	7.5	10.50%	Sep-23	Sep-27	-/-/-/-	n/a	n/a
Austrian-Georgian Development	USD	15	9.00%	Oct-23	Oct-25	-/-/-/-	n/a	n/a
MFO EuroCredit	USD	10	9.50%	Dec-23	Dec-27	-/-/-/-	n/a	n/a
Geosteel	USD	5	8.50%	Dec-23	Dec-25	-/-/-/-	99.63	8.75%
IG Development	USD	20	8.50%	Dec-23	Dec-25	-/-/-/-	99.61	8.75%
Tegeta Motors	USD	5	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
Tegeta Motors	USD	3.3	8.50%	Jun-24	Jun-26	-/-/-/BB-	n/a	8.63%
IG Development	USD	19.5	8.50%	Jul-24	Jul-26	-/-/-/-	n/a	8.63%
Tegeta Motors	USD	5	8.50%	Jul-24	Jul-26	-/-/-/BB-	n/a	n/a
MP Development	USD	5	8.75%	Jul-24	Jul-26	-/-/-/-	n/a	8.75%
JSC BasisBank	USD	20	7.00%	Aug-24	Aug-27	-/-/-/-	n/a	7.00%
Georgia Real Estate	USD	25	8.50%	Aug-24	Aug-26	-/-/-/-	n/a	8.50%
Chavchavadze 64B	USD	10	8.75%	Aug-24	Aug-26	-/-/-/-	n/a	8.75%
Tegeta Motors	USD	5	8.25%	Dec-24	Dec-26	-/-/-/BB-	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals  
Source: Bloomberg, Galt & Taggart



## Fixed income

### Georgian local bonds

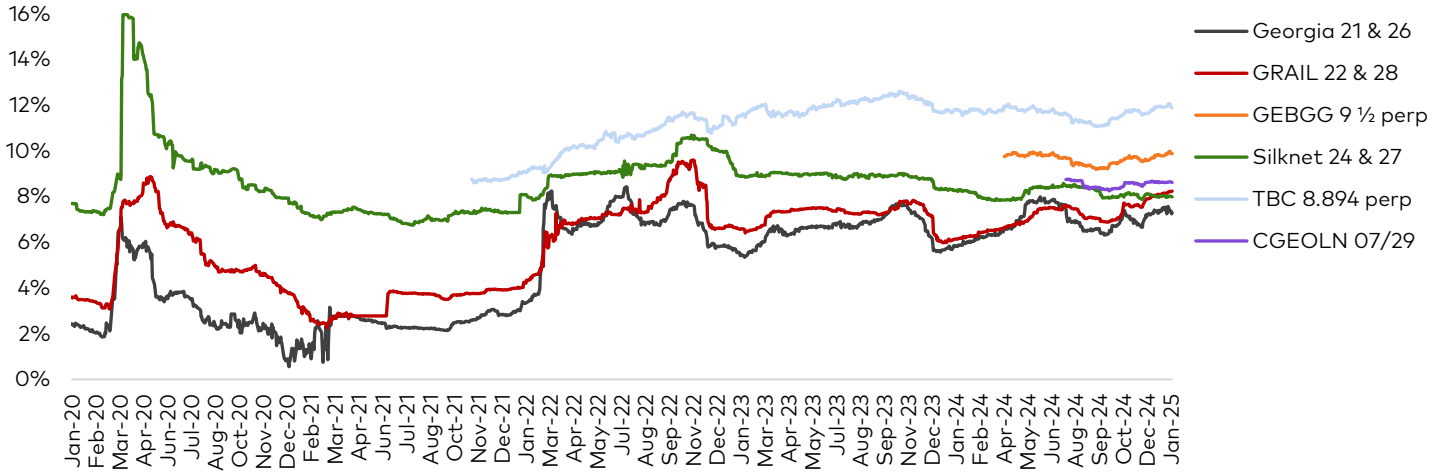
Issuer	Currency	Amount, mn	Coupon	Issue date	Maturity date	Ratings (Fitch/S&P/Moody/Scope)	Mid price	Mid yield, %
<b>EUR</b>								
Tegeta Motors	EUR	5	7.00%	Apr-23	Apr-25	-/-/BB-	99.77	7.25%
Tegeta Motors	EUR	4	7.00%	Dec-23	Dec-25	-/-/BB-	99.63	7.25%
Tegeta Motors	EUR	7	6.75%	Dec-23	Dec-25	-/-/BB-	100.37	6.15%
IG Development	EUR	5	7.00%	Jan-24	Jan-26	-/-/BB-	99.60	6.15%
Tegeta Motors	EUR	10	6.75%	May-24	May-26	-/-/BB-	n/a	n/a
MP Development	EUR	3	7.75%	Jul-24	Jul-26	-/-/BB-	n/a	7.75%
Silk Real Estate	EUR	7	7.00%	Aug-24	Aug-25	-/-/BB-	n/a	7.00%
Chavchavadze 64B	EUR	3	7.75%	Aug-24	Aug-26	-/-/BB-	n/a	7.75%
<b>GEL</b>								
Nikora	GEL	35	TIBR3M + 3.50%	Nov-22	Nov-25	-/-/BB-	100.00	11.58%
Tegeta Motors	GEL	150	TIBR3M + 3.50%	Dec-22	Dec-25	-/-/BB-	n/a	n/a
MFO Crystal	GEL	25	TIBR6M + 4.75%	Feb-23	Feb-25	B-/BB-	100.00	13.22%
MFO Rico Express	GEL	130	TIBR1D + 2.00%	Mar-23	Mar-26	-/-/BB+	n/a	n/a
TBC Leasing	GEL	100	TIBR3M + 3.00%	Mar-23	Mar-26	BB-/BB-	n/a	n/a
TBC Leasing	GEL	15	TIBR3M + 2.75%	Jun-23	Jun-26	BB-/BB-	n/a	n/a
Tegeta Motors	GEL	20	TIBR6M + 3.50%	Jun-23	Dec-25	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	20	14.5%	Dec-23	Dec-25	-/-/BB-	n/a	n/a
Cellfie	GEL	65	TIBR6M + 3.50%	Dec-23	Dec-26	-/-/BB-	100.00	12.33%
Tegeta Motors	GEL	10	13.50%	Jul-24	Jul-26	-/-/BB-	n/a	n/a
Tegeta Motors	GEL	15	13.50%	Aug-24	Aug-26	-/-/BB-	100.00	13.50%
Nikora Trade	GEL	60	TIBR3M + 3.25%	Oct-24	Oct-29	-/-/BB-	n/a	n/a
MFO MBC	GEL	30	TIBR3M + 4.25%	Dec-24	Dec-26	-/-/BB+	n/a	n/a

■ Galt & Taggart-led and/or co-managed deals  
Source: Bloomberg, Galt & Taggart



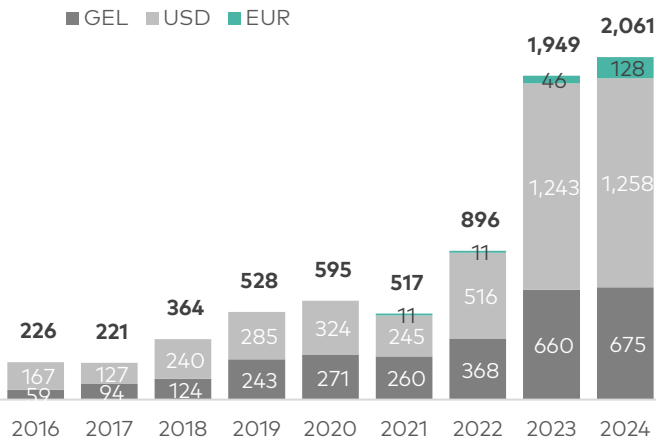
# Fixed income

**Georgian Eurobonds, YTM**



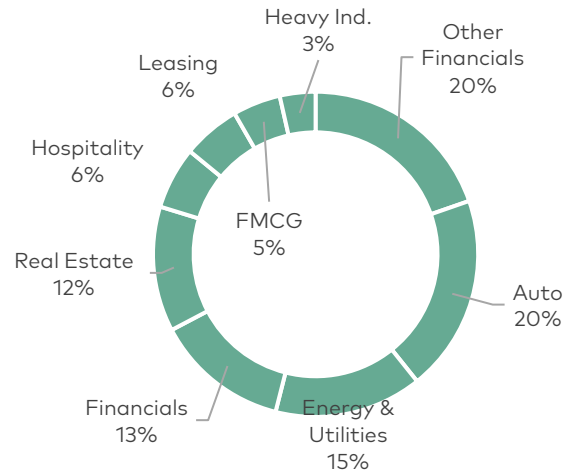
Source: Bloomberg

**Georgian local corporate public bonds outstanding, GEL mn**



Source: Galt & Taggart  
Note: USD and EUR bonds are converted into GEL as of issuance date

**Georgian local corporate public bonds outstanding by sector**

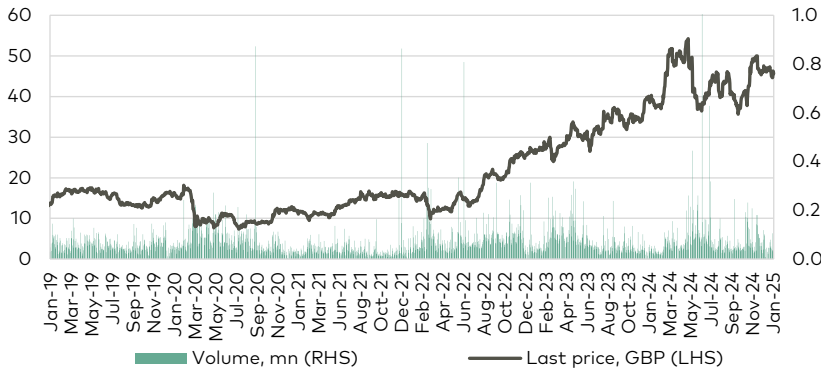


Source: Galt & Taggart



# Equities

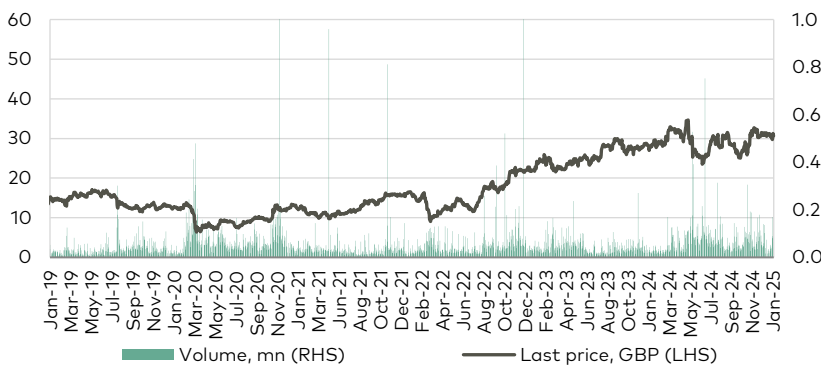
## Bank of Georgia Group (BGEO LN)



Source: Bloomberg

**Bank of Georgia Group (BGEO LN)** shares closed at GBP 45.55/share (+1.22% w/w and -1.30% m/m). More than 245k shares traded in the range of GBP 44.15 - 47.40/share. Average daily traded volume was 45k in the last 4 weeks. The volume of BGEO shares traded was at 0.55% of its capitalization.

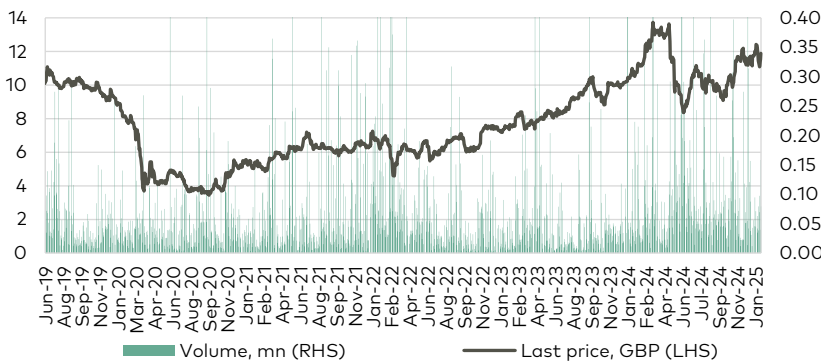
## TBC Bank Group (TBCG LN)



Source: Bloomberg

**TBC Bank Group (TBCG LN)** closed the week at GBP 30.70/share (+1.49% w/w and -0.16% m/m). More than 445k shares changed hands in the range of GBP 29.75 - 31.50/share. Average daily traded volume was 51k in the last 4 weeks. The volume of TBCG shares traded was at 0.79% of its capitalization.

## Georgia Capital (CGEO LN)



Source: Bloomberg

**Georgia Capital (CGEO LN)** shares closed at GBP 11.90/share (+3.84% w/w and +1.88% m/m). More than 443k shares traded in the range of GBP 11.02 - 11.96/share. Average daily traded volume was 63k in the last 4 weeks. The volume of CGEO shares traded was at 1.12% of its capitalization.



## Equities, continued

### Eastern European banks

	Ticker	Currency	Share price	Mcap, mn6M	chg	y/y chg	YTD chg	P/E			P/B		
								2023	2024F	2025F	2023	2024F	2025F
Bank of Georgia	BGEO	GBP	45.55	2,024	1.0%	18.5%	-3.3%	4.36x	3.92x	3.48x	1.19x	na	na
TBC	TBC	GBP	30.70	1,729	0.5%	7.2%	-1.6%	4.78x	4.74x	4.05x	1.15x	na	na
Halyk Bank	HSBK	USD	19.76	5,387	14.1%	35.2%	1.6%	2.57x	3.23x	3.17x	0.72x	na	na
Akbank	AKBNK	TRY	66.00	343,200	-2.7%	57.1%	1.8%	2.86x	7.59x	4.29x	0.90x	1.44x	1.10x
Garanti	GARAN	TRY	132.80	557,760	0.2%	109.5%	6.8%	2.84x	5.82x	4.30x	1.00x	1.68x	1.25x
Isbank	ISCTR	TRY	14.28	357,000	-18.1%	39.0%	5.5%	3.23x	6.91x	3.87x	0.87x	1.20x	0.91x
PKO	PKO	PLN	60.82	76,025	3.3%	25.1%	1.8%	11.44x	6.99x	6.77x	1.39x	1.50x	1.39x
PEKAO	PEO	PLN	145.90	38,294	-9.9%	1.9%	5.8%	6.07x	5.85x	6.19x	1.32x	1.18x	1.12x
Millennium	MIL	PLN	9.62	11,664	3.9%	22.2%	8.0%	17.78x	4.16x	4.76x	1.47x	1.49x	1.29x
Mbank	MBK	PLN	566.20	24,062	-8.1%	14.8%	3.5%	na	10.31x	6.04x	1.65x	1.52x	1.22x
BRD	BRD	RON	18.00	12,544	-16.1%	3.0%	-3.4%	7.62x	8.65x	8.84x	1.42x	1.30x	1.22x
Banca Transilvania	TLV	RON	27.10	24,847	-5.9%	25.7%	0.4%	7.76x	5.85x	6.83x	1.82x	1.51x	1.45x
Komerčni	KOMB	CZK	881.00	167,433	9.8%	20.4%	3.8%	8.76x	10.69x	10.75x	1.09x	1.32x	1.34x
<b>Mean</b>								<b>6.67x</b>	<b>6.52x</b>	<b>5.64x</b>	<b>1.23x</b>	<b>1.41x</b>	<b>1.23x</b>
<b>Median</b>								<b>5.43x</b>	<b>5.85x</b>	<b>4.76x</b>	<b>1.19x</b>	<b>1.47x</b>	<b>1.24x</b>

Source: Bloomberg, S&P Capital IQ

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