

# **Weekly Market Watch**

Weekly Market Watch | Georgia Jan 22, 2018

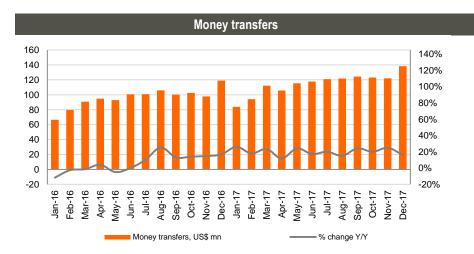
## **Economy**

#### Exports up 50.0% y/y in December 2017

In December 2017, exports increased 50.0% y/y to US\$ 288.2mn, imports were up 13.5% y/y to US\$ 845.3mn and the trade deficit widened 0.8% y/y to US\$ 557.1mn according to GeoStat's preliminary figures. In 2017, trade deficit was up 1.3% to US\$ 5.3bn as exports increased 29.1% y/y to US\$ 2.7bn, while imports were up 9.4% y/y to US\$ 8.0bn.

#### Money transfers up 16.3% y/y in December 2017

In December 2017, money transfers increased 16.3% y/y to US\$ 138.4mn after growing 24.8% y/y in previous month, according to NBG. Money transfers were up from almost all major remitting countries: Russia (+8.3% y/y, 32.5% of total), Italy (+25.3% y/y, 11.1% of total), Greece (+26.8% y/y, 10.9% of total), Israel (+73.8% y/y, 9.0% of total) and Turkey (+20.0% y/y, 7.2% of total). The remittances were downs from US (-6.9% y/y, 9.5% of total). In 2017 money transfers were up 19.8% y/y to US\$ 1.4bn.

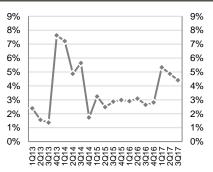


Source: NBG

Key macr	o indica	tors	
	2017	2016	2015
GDP (% change)	4.8%(1)	2.8%	2.9%
GDP per capita (ppp)		10,044	9,601
GDP per capita (US\$)		3,865	3,767
Population (mn)	3.7	3.7	3.7
Inflation (eop)	6.7%	1.8%	4.9%
Gross reserves (US\$ bn)	3.0	2.8	2.5
CAD (% of GDP)	7.1%(2)	12.8%	12.0%
Fiscal deficit (% of GDP)		4.1%	3.7%
Total public debt (% of GDP)		44.6%	41 4%

Source: Official data, IMF (1) As of 11M17 (2) As of 9M17

## Real GDP growth, %



Source: GeoStat

## International ranking, 2017-18

Ease of Doing Business # 9 (Top 10)
Economic Freedom Index # 13 (mostly free)
Global Competitiveness Index # 67

Source: World Bank, Heritage Foundaition and World Economic Forum

#### Georgia sovereign credit ratings STANDARD **Fitch** Ratings MOODY'S &POOR'S INVESTORS SERVICE BB-Ba2 BB-Stable Stable Stable Affirmed Affirmed Affirmed Sep-2017 May-2017 Sep-2017

Source: Rating agencies

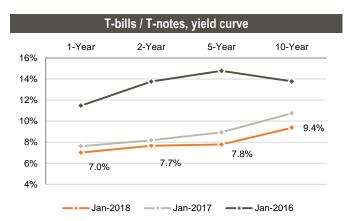


# Money market

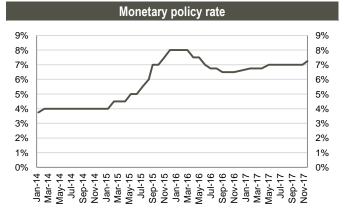
**Refinancing loans:** National Bank of Georgia (NBG) issued 7-day refinancing loans of GEL 1,250mn (US\$ 490.9mn).

## **Ministry of Finance Treasury Notes:**

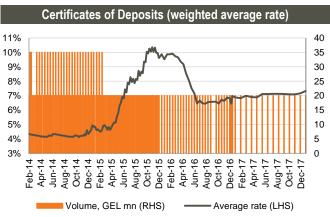
10-year GEL 25.0mn (US\$ 9.8mn) T-Notes of Ministry of Finance were sold at the auction held at NBG on January 17, 2018. The weighted average yield was fixed at 9.37%. The nearest treasury security auction is scheduled for January 24, 2018, where GEL 30.0mn nominal value 5-year T-Notes will be sold.



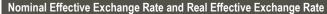


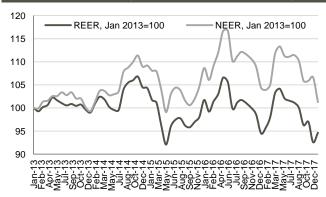


Source: NBG



Source: NBG





Source: NBG

Note: Index growth means appreciation of exchange rate, decline means depreciation of exchange rate



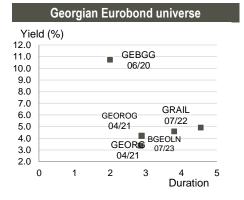
## **Fixed income**

Corporate Eurobonds: BGEO Group Eurobonds (BGEOLN) closed at 4.9% yield, trading at 105.2 (-0.1% w/w). Bank of Georgia GEL-denominated Eurobonds (GEBGG) were trading at 100.5 (unchanged w/w), yielding 10.7%. GOGC Eurobonds (GEOROG) were trading at 107.6 (-0.2% w/w), yielding 4.2%. Georgian Railway Eurobonds (GRAIL) traded at a premium at 112.6 (-0.2% w/w), yielding 4.6%.

Georgian Sovereign Eurobonds (GEORG) closed at 110.6 (-1.1% w/w) at 3.4% yield to maturity.

Georgia Eurobonds, YTM (%)
6.0
5.0
4.0
3.0
Jan-17 Feb-17 Apr-17 May-17 Jun-17 Jul-17 Sep-17 Oct-17 Dec-17 Jan-18
Jar May Jur Jur Oc Oc Jar
—— GEORG 04/21 —— GRAIL 07/22
BGEOLN 07/23 —— GEOROG 04/21
Source: Bloomberg

Local bonds						E	urobono	ds		
	GWP 12/21	M2RE 10/19	Nikora 03/18	Nikora 06/19	GLC 08/20	GEBGG 06/20	GEOROG 04/21	BGEOLN 07/23	GEORG 04/21	GRAIL 07/22
Amount, US\$ mn	30*	25.0	5.0	10.0	10.0	500*	250	350	500	500
Issue date	12/16	10/16	03/16	08/17	8/17	06-17	04/16	07/16	04/11	07/12
Maturity date	12/21	10/19	03/18	06/19	8/20	06-20	04/21	07/23	04/21	07/22
Coupon, %	10.50**	7.5	11.0	9.0	7.00	11.0	6.750	6.000	6.875	7.750
Fitch/S&P/ Moody's	BB-/-/-	-/-/-	-/-/-	-/-/-	n/a	BB-/-/Ba2	BB-/B+/-	BB-/-/B1	BB-/BB- /Ba2	B+/B+/-
Mid price, US\$	n/a	102.8	101.3	101.3	101.19	100.5	107.6	105.2	110.6	112.6
Mid yield, %	n/a	5.75%	8.5%	3.8%	6.50%	10.7	4.2	4.9	3.4	4.6
Z-spread, bps	n/a	n/a	n/a	n/a	n/a	346.1	181.6	238.7	95.6	211.2



Source: Bloomberg

Source: Bloomberg
\*GWP 12/21 bonds and GEBGG 06/20 bonds are in Georgian lari

OTT TEET BOTTOG UTTO	OLDOO OO/LO DONGO GIO III V
**Coupon rate 3.5% ove	r the NBG's refinancing rate

Eastern European sovereign 10-year bond performance									
Issuer	Amount, US\$ mn	Coupon, %	Maturity date	Ratings (Fitch/S&P/Moody)	Mid price, US\$	Mid yield, %	Z-spread, bps		
Georgia	500	6.875%	12/04/2021	BB-/BB-/Ba2	110.6	3.4	95.6		
Azerbaijan	1,250	4.750%	18/03/2024	BB+/BB+/Ba1	103.5	4.1	153.5		
Bulgaria	323	5.000%	19/07/2021	BBB-/BB+/Baa2	117.3	0.0	-36.2		
Croatia	1,250	3.875%	30/05/2022	BB/BB/Ba2	111.7	1.1	84.2		
Hungary	3,000	6.375%	29/03/2021	BBB-/BBB-/Baa3	110.2	3.0	60.2		
Romania	2,250	6.750%	07/02/2022	BBB-/BBB-/Baa3	113.7	3.1	65.9		
Russia	3,500	5.000%	29/04/2020	BBB-/BB+/Ba1	104.7	2.9	55.5		
Turkey	2,000	5.625%	30/03/2021	BB+/BB/Ba1	105.0	3.9	153.6		
Source: Bloomberg									



# **Equities**

**BGEO Group** (BGEO LN) shares closed at GBP 37.80/share (+0.16% w/w and +7.85% m/m). More than 421k shares traded in the range of GBP 37.30-38.00/share. Average daily traded volume was 61k in the last 4 weeks. FTSE 250 Index, of which BGEO is a constituent, lost 0.99% w/w and gained 1.53% m/m. The volume of BGEO shares traded was at 1.07% of its capitalization.

**TBC Bank Group** (TBCG LN) closed the week at GBP 17.24 ( $\pm$ 0.58% w/w and  $\pm$ 4.80% m/m). More than 51k shares changed hands in the range of GBP 16.90 – 17.50 share. Averaged daily traded volume was 12k in the last 4 weeks.

**Georgia Healthcare Group** (GHG LN) shares closed at GBP 3.48/share (+0.72% w/w and -0.71% m/m). More than 1k shares were traded in the range of GBP 3.45-3.50/share. Average daily traded volume was 10k in the last 4 weeks. The volume of GHG shares traded was at 0.001% of its capitalization.

Eastern European Banks									
	Tick er	Share price, US\$	MCap US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg	
BGEO	BGEO	37.8*	2,063	7.8%	9.0%	9.5%	6.3%	35.0%	
TBC	TBC	17.24*	1,265	4.8%	3.4%	4.5%	-1.5%	19.4%	
Halyk Bank	HSBK	12.40	3,409	25.3%	31.9%	30.5%	25.5%	83.4%	
KKB	KKB	0.68	712	0.0%	0.0%	-9.3%	0.0%	-49.6%	
VTB Bank	VTBR	1.94	12,552	10.7%	-8.2%	-8.9%	5.8%	-13.9%	
Vozrozhdenie Bank	VZRZ	9.40	223	-0.5%	-11.6%	-24.9%	8.0%	-25.9%	
Sberbank	SBER	18.69	100,865	11.9%	30.4%	61.6%	10.4%	66.9%	
Source: Bloombera					,				

\*BGEO and TBC share prices traded and shown in GBP

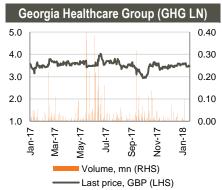
Healthcare Sector Peers										
	Ticker	Share price, US\$	MCap, US\$ mn	1M, chg	3M, chg	6M, chg	YTD, chg	1Y, chg		
GHG	GHG	3.475*	634	-0.7%	0.1%	-3.5%	-2.1%	-4.6%		
Mouwasat	MOUWASAT	43.15	2,157	5.0%	2.4%	9.6%	6.9%	14.3%		
Fortis	FORH	2.28	1,182	7.3%	1.6%	-2.8%	-9.3%	-17.8%		
Raffles	RFMD	0.84	1,488	3.9%	-0.4%	-10.2%	0.3%	-18.3%		
IHH	IHH	1.52	12,554	5.2%	10.9%	9.8%	5.6%	7.7%		
Bangkok Chain	всн	0.50	1,237	4.2%	3.3%	23.4%	-0.3%	15.7%		
Netcare	NTC	2.09	3,070	12.5%	11.7%	9.0%	2.8%	-13.0%		



Source: Bloomberg



Source: Bloomberg



Source: Bloomberg



## **Disclaimer**

This document is strictly confidential and has been prepared by JSC Galt & Taggart ("Galt & Taggart"), a member of BGEO group PLC ('Group") solely for informational purposes and independently of the respective companies mentioned herein. This document does not constitute or form part of, and should not be construed as, an offer or solicitation or invitation of an offer to buy, sell or subscribe for any securities or assets and nothing contained herein shall form the basis of any contract or commitment whatsoever or shall be considered as a recommendation to take any such actions.

Galt & Taggart is authorized to perform professional activities on the Georgian market. The distribution of this document in certain jurisdictions may be restricted by law. Persons into whose possession this document comes are required by Galt & Taggart to inform themselves about and to observe any and all restrictions applicable to them. This document is not directed to, or intended for distribution, directly or indirectly, to, or use by, any person or entity that is a citizen or resident located in any locality, state, country or other jurisdiction where such distribution, publication, availability or use would be contrary to law or regulation or which would require any registration or licensing within such jurisdiction.

Investments (or any short-term transactions) in emerging markets involve significant risk and volatility and may not be suitable for everyone. The recipients of this document must make their own investment decisions as they believe appropriate based on their specific objectives and financial situation. When doing so, such recipients should be sure to make their own assessment of the risks inherent in emerging market investments, including potential political and economic instability, other political risks including without limitation changes to laws and tariffs, and nationalization of assets, and currency exchange risk.

No representation, warranty or undertaking, express or implied, is or will be made by Galt & Taggart or any other member of the Group or their respective directors, employees, affiliates, advisers or agents or any other person as to, and no reliance should be placed on, the fairness, accuracy, completeness or correctness of this document and the information contained herein (and whether any information has been omitted from this document) and no reliance should be placed on it. This document should not be considered as a complete description of the markets, industries and/or companies referred to herein. Nothing contained in this document is, is to be construed as, or shall be relied on as legal, investment, business or tax advice, whether relating to the past or the future, by Galt & Taggart any other member of the Group or any of their respective directors, employees, affiliates, advisers or agents in any respect. Recipients are required to make their own independent investigation and appraisal of the matters discussed herein. Any investment decision should be made at the investor's sole discretion. To the extent permitted by law, Galt & Taggart, any other member of the Group and their respective directors, employees, affiliates, advisers and agents disclaim all liability whatsoever (in negligence or otherwise) for any loss or damages however arising, directly or indirectly, from any use of this document or its contents or otherwise arising in connection with this document, or for any act, or failure to act, by any party, on the basis of this document.

The information in this document is subject to verification, completion and change without notice and Galt & Taggart is not under any obligation to update or keep current the information contained herein. The delivery of this document shall not, under any circumstances, create any implication that there has been no change in the information since the date hereof or the date upon which this document has been most recently updated, or that the information contained in this document is correct as at any time subsequent to the date on which it is supplied or, if different, the date indicated in the document containing the same. No representation or warranty, expressed or implied, is made by Galt & Taggart or any other member of the Group, or any of their respective directors, employees, affiliates, advisers or agents with respect to the accuracy or completeness of such information.

The information provided and opinions expressed in this document are based on the information available as of the issue date and are solely those of Galt & Taggart as part of its internal research coverage. Opinions, forecasts and estimates contained herein are based on information obtained from third party sources believed to be reliable and in good faith, and may change without notice. Third party publications, studies and surveys generally state that the data contained therein have been obtained from sources believed to be reliable, but that there is no guarantee of the accuracy or completeness of such data. Accordingly, undue reliance should not be placed on any such data contained in this document. Neither Galt & Taggart, any other member of the Group, nor their respective directors, employees, affiliates, advisors or agents make any representation or warranty, express or implied, of this document's usefulness in predicting the future performance, or in estimating the current or future value, of any security or asset.

Galt & Taggart does, and seeks to do, and any other member of the Group may or seek to do business with companies covered in its research. As a result, investors should be aware of a potential conflict of interest that may affect the objectivity of the information contained in this document.

This document is confidential to clients of Galt & Taggart. Unauthorized copying, distribution, publication or retransmission of all or any part of this document by any medium or in any form for any purpose is strictly prohibited.

The recipients of this document are responsible for protecting against viruses and other destructive items. Receipt of the electronic transmission is at risk of the recipient and it is his/her responsibility to take precautions to ensure that it is free from viruses and other items of a destructive nature.

### **Galt & Taggart**

Address: 79 D. Agmashenebeli Avenue, Tbilisi 0102, Georgia

Tel: + (995) 32 2401 111

Email: qt@qt.ge